

July/August 2017

Busline

Cover Feature

Two Step

Total Transportation Worldwide
Denver, CO

BusCon

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JULY/AUGUST 2017

Published by
Rankin Publishing, Inc.
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ON THE COVER: Two Step Total Transportation Worldwide, of Denver, CO, provides a wide variety of services in and around the Rocky Mountains — and beyond. Shown with the company's three Turtle Top vehicles are Two Step Vice President Walter Curtis and President & CEO Barb Curtis. [See page 8](#)

CALENDAR OF EVENTS

AUGUST 2017

August 6-9

International Motorcoach Group (IMG) Strategic Alliance Meeting
Nashville, TN
Info: 888-447-3466

August 14-15

Midwest Bus & Motorcoach Association Annual Convention, Trade Show
Traverse City, MI
Info: 608-354-7110

August 16-20

National Association Of Motorcoach Operators (NAMO) Annual Conference
Alexandria, VA
Info: 571-312-7117

SEPTEMBER 2017

September 11-13

BusCon 2016
Indianapolis, IN
Info: 800-576-8788

OCTOBER 2017

October 8-11

APTA Expo & Annual Meeting
Atlanta, GA
Info: 202-496-4800

JANUARY 2018

January 6-10

United Motorcoach Association (UMA) Motorcoach Expo
San Antonio, TX
Info: 800-424-8262

January 27-30

American Bus Association (ABA) Annual Meeting & Marketplace
Charlotte, NC
Info: 800-283-2877

MARCH 2018

March 18-20

APTA Legislative Conference
Washington, D.C.
Info: 202-496-4800

MAY 2018

May 6-9

APTA Bus & Paratransit Conference
Tampa, FL
Info: 202-496-4800

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Busline Magazine is published 6 times a year by Rankin Publishing, Inc., 204 E. Main, P.O. Box 130, Arcola, IL 61910-0130. Publisher assumes no liability whatsoever for content of any advertisement or editorial material contained herein. Copyright 2017 Rankin Publishing, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form without written consent of Rankin Publishing, Inc. **Subscription Rates in United States:** 6 issues \$25. Single Copy rate: \$10 including postage/handling; **Buyer's Guide \$15 including postage/handling.** International rates: 6 issue annual Air Mail Subscription \$60 U.S. dollars net

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Published by
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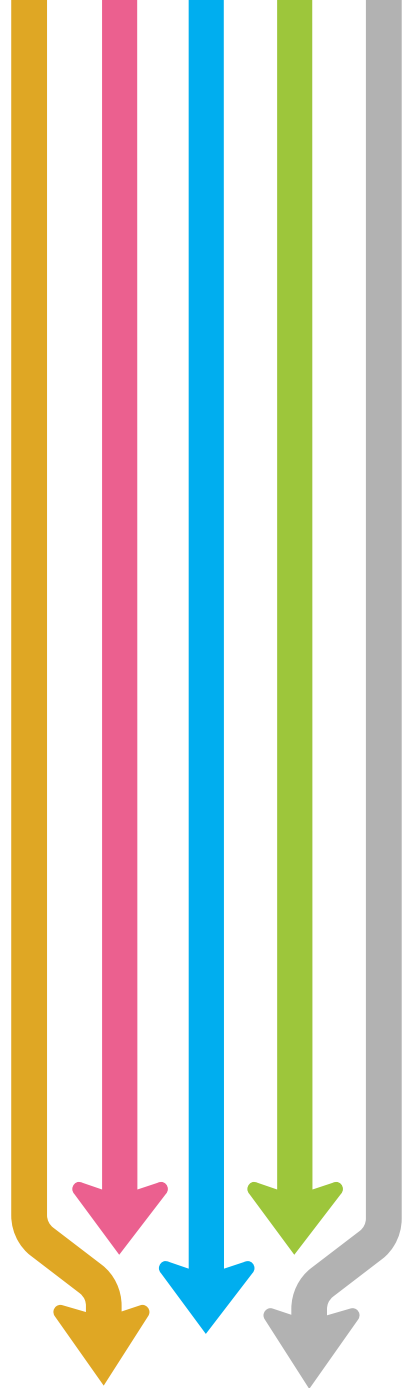


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Two Step Total Transportation Worldwide Adjusts Business Plan To Grow Bus Market

By Harrell Kerkhoff, *Busline Magazine* Editor

For 22 years, **Two Step Total Transportation Worldwide** has successfully chauffeured a high-end clientele around the **Denver, CO**, metropolitan area and surrounding region using a variety of vehicles — starting with stretch limousines, black car sedans and SUVs, and later expanding into the small and mid-size bus market. Although still using sedans and SUVs, it's Two Step's growth within the bus transportation segment that has the company's mother and son team of **Barb Curtis** and **Walter Curtis**

the most excited.

"Growth in the bus industry is evident at our company. We see many opportunities ahead with the buses we currently operate, and feel our next big purchase will involve a motorcoach," Barb Curtis, company **president & CEO**, said. "The bus side is growing as the transportation industry in our area has changed over the years. We started strictly as a stretch limousine company in 1995, but as our business grew, we saw demand for this type of transportation decrease."





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The above photos, from top to bottom, show part of Two Step's fleet, the exterior of the company's Denver, CO, facility, and its conference room.

Eventually, Two Step purchased a limo bus and later entered the shuttle bus marketplace. Today, the company operates four shuttle buses of various sizes.

"We stepped back and looked at the industry. Yes, we still transport executives and other customers in sedans and SUVs, but companies such as Uber and Lyft have somewhat changed this part of the industry," Barb Curtis said. "Therefore, we have found added growth using our four shuttle buses.

"Two Step can satisfy any type of transportation need for people. This involves such events as weddings, concerts, ski trips and tour work into the nearby Rocky Mountains. The list goes on and on regarding the different types of transportation that customers ask us to provide. We now have the equipment in place to be a very versatile business."

START SMALL, THINK BIG

Prior to starting Two Step in the mid-1990s, Barb Curtis worked as a commercial insurance underwriter, while her son, Walter Curtis, was a kitchen manager for a large restaurant in Denver. The two, however, wanted to own and operate their own business and began to look for opportunities.

Barb Curtis reflected on the unsatisfactory limousine experiences her son had during both his junior and senior proms in high school, and felt she could provide a more professional experience for people. Thus the idea of starting a chauffeur business was born.

"I also grew up with a father who was a traveling salesman. He was always driving to other states for business, and I guess the idea of being a driver appealed to me, based on his experiences while on the road," Barb Curtis said. "I had worked in other occupations, but always wanted to operate my own company. And I always liked to drive. I eventually purchased a stretch limousine and within weeks, Walter became more involved. He fell in love with this business.

"At first, it was just Walter and myself. We ran it, we drove, we did everything. Since then, we have hired chauffeurs to help, while Walter and I serve as the office staff. We also still drive when the need arises."

Barb Curtis has found that over the years, her background in commercial insurance underwriting has been very beneficial.

"I knew beforehand about loss prevention and insurance, which has helped. I look at risk with everything we do. This includes the training of chauffeurs, having the right kind of first-aid kits in all of our vehicles, implementing a



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slip-and-fall prevention program with passengers, and keeping our facility safe,” she said. “We train our chauffeurs on how to properly handle the dangers of driving on ice and snow, as well as making sure they are looking after passengers. This is especially important while these people are boarding or debarking a vehicle. Slip-and-fall accidents can easily occur.

“I see our ability to look into the future as a main reason for our success. We have been willing to change our business structure and remain versatile. You can’t go around with blinders on. Change has made us very successful.”

“We have always made the distinction that we hire and employ ‘chauffeurs,’ not ‘drivers.’ To me, a true chauffeur is dressed in a suit with black tie, and is properly trained to accommodate high-end clientele.”

According to Barb Curtis, having a background in insurance has also helped when it comes time for renewal.

“I know what questions to ask, and, having worked in insurance, I also understand the many regulations that are part of the transportation business,” she said.

A main objective when starting her new company in 1995 was choosing the right name for the enterprise.

“I wanted to find something that was unique and set us apart from other operators. Walter came up with the words ‘Two Step,’ in reference to the large number of country-themed weddings we were transporting people to and from in the Denver area. The Texas two-step was a favorite dance that was often performed at

these events,” Barb Curtis said. “Our original name was ‘Two Steps Above The Rest,’ but this name didn’t really convey what our company was all about. We eventually changed it to ‘Two Step Limousine.’”

The problem with the latter name, however, was that on occasion, there would be an employer, seeing the word “limousine” printed on a receipt brought in by an employee, who would assume that the employee was spending too much money on transportation while on a business trip.

“That employee may have been transported in a sedan, but the word ‘limousine’ implied a more luxurious and expensive ride. After awhile, we decided another company name change was in order,” Barb Curtis said. “We settled on ‘Two Step Total Transportation Worldwide.’ We kept the words ‘Two Step’ as this conveys that we can provide a transportation service just ‘two steps’ from a specific location. We also added the word ‘worldwide’ to our company name as we now can provide transportation services around the globe. I have booked cars for customers in such places as London and China. We make sure that the transportation companies chosen for our worldwide service operate with \$5 million in insurance, properly take care of their equipment, and properly train and employ their chauffeurs.

“Our company’s logo has also evolved with the name changes, and is displayed on our buses.”

As stated, Two Step provided a lot of wedding transportation work in the beginning, with many such events featuring a western theme. To keep with this theme, the company’s chauffeurs often wore cowboy hats, boots, jeans, a white shirt and tie. As with



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many U.S. transportation providers, however, major shifts in business occurred after the terrorist attacks on Sept. 11, 2001. Two Step had to adjust.

“If a person calls us, we answer. It’s all about customer service. We hear from people all of the time who say, ‘I can’t believe you answered your phone. All I get is voice mails from other companies.’ It helps that when people call us, we are able to give a quote on the spot.”

“Disposable income for many people dried up after 9/11. The number of wedding planners seeking our transportation services started to decrease. People lost money in the stock market or were being deployed overseas. Walter and I looked at what was happening and wondered what to do,” Barb Curtis said. “We decided to focus more on corporate transportation work. The company morphed from ‘two-step’ western weddings to being ‘two steps’ from a customer’s car or door for any type of transportation need.”

The current roles for both Barb and Walter Curtis have pretty much remained the same, despite shifting transportation demands. While Barb is the company president & CEO, Walter’s title is **vice president**. He mainly oversees the company’s chauffeurs and other day-to-day operations.

“We work this business together. We have found that keeping

hands-on control over the company has given us the growth, respect and reputation that we currently enjoy,” Barb Curtis said. “I see our ability to look into the future as a main reason for our success. We have been willing to change our business structure and remain versatile. You can’t go around with blinders on. Change has made us very successful.”

Being personable with customers has also helped. Although after-hour reservations can be made through an automated system, Barb and Walter Curtis are very willing to answer all calls to the company’s direct line 24/7.

“If a person calls us, we answer. It’s all about customer service. We hear from people all of the time who say, ‘I can’t believe you answered your phone. All I get is voice mails from other companies,’” Barb Curtis said. “It helps that when people call us, we are able to give a quote on the spot. And, from day one, we can become part of whatever they are planning, because we are able to ask the right questions up front. Due to our experience, we are able to help our customers think things out. This is especially true when helping people plan their wedding transportation needs.”

Barb and Walter Curtis coordinate their weeks as to which one will answer the phone at night. They also require reservation agreements to be sent via email, allowing for a paper trail.

“Most of our customers do book their reservations online. Thanks to the World Wide Web, a person can book a trip 24/7, 365 days a year,” Walter Curtis said. “However, if somebody has problems or wants to talk directly to a company official, that option is always available at Two Step.”



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TODAY'S TWO STEP FLEET

Although no longer in the stretch limousine business, the fleet at **Two Step Total Transportation Worldwide** includes a variety of black sedans and SUVs, a Mercedes-Benz Sprinter, and four shuttle buses of different sizes — accommodating 26, 33, 36 and 41 passengers. These buses all provide forward-facing seating.

"We offer a variety of vehicle options, which is one of the reasons for our company's success," Barb Curtis said. "I never want to tell a customer that we don't have a particular type of vehicle to suit his/her needs."

The first shuttle bus at Two Step was a Turtle Top purchased in 2012. The company has since bought two other Turtle Top shuttle buses.

"We first acquired a 26-passenger Turtle Top to see how it would work in our operation, and we still love the vehicle," Barb Curtis said. "Every year to 15 months since then we have added another bus to our fleet."

Barb and Walter Curtis have worked several years with Davey Coach Sales, located in nearby Sedalia, CO, which has been a Turtle Top distributor for over 25 years.

"When it came time to look for a shuttle bus, we visited Davey Coach. While there, Walter and I were in a Turtle Top bus that was next to a railroad track. When a train went by, we were amazed at how quiet it was inside that bus. You could still carry on a conversation. That was impressive," Barb Curtis said. "This is when we decided to get the 26-passenger Turtle Top. It was brand new. The

relationship continues to grow between Davey Coach, Turtle Top and our company. It's worked out well. We took delivery in March of a new 36-passenger Turtle Top bus, which could be seen on the show floor during the 2017 International LCT Show, in Las Vegas, NV.

"All our buses match. This includes the paint job and logo. It's all part of our branding focus."

Shuttle buses at Two Step are used for a wide variety of transportation services. The includes convention work, different tours, airport transfers, etc. Because the company specializes in luxury transportation, many of the vehicles in Two Step's fleet feature TV monitors, DVDs, USB ports and 110-volt outlets.

On the safety side, the company makes use of automatic rotating tire chains to help when driving on snow and ice.

"It's not good for our chauffeurs to be on the ground putting standard chains around tires while in suits," Barb Curtis said. "Therefore, we use automatic rotating tire chains that revolve next to each tire. They are invaluable when needed."

Walter Curtis added: "We also make sure all our vehicles have seat belts. It's a safety issue. Plus, a lot of passengers feel better about riding in a shuttle bus with seat belts, especially when traveling on winding mountain roads. Seat belts are also great when there is a need for a child's car seat. Our 26- and 33-passenger shuttle buses have lap belts, while our 36- and 41-passenger shuttle buses feature three-point seat belts."

Keeping all vehicles clean and attractive is another major objective at Two Step Total Transportation Worldwide.

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still be in business if we didn't operate clean vehicles. We always want each passenger to feel that he/she is the first one to ever use one of our vehicles," Barb Curtis said. "Our chauffeurs are responsible for this cleanliness while on the road. Passengers are always leaving a vehicle for dinner or to see an attraction. In the process, they often leave empty water bottles and other trash. Two Step chauffeurs are required to put everything back the way it was when the trip started."

The company also has an indoor wash bay at its main facility where extensive vehicle detailing can be conducted. This is all done in-house.

QUALITY CHAUFFEURS MAKE THE DIFFERENCE

It's hard to imagine a job with more responsibility than driving a bus full of people around busy city streets or through high mountain passes. With this in mind, Barb and Walter Curtis take the hiring and training process of chauffeurs very seriously.

"The first thing I pay attention to, when meeting a candidate, is to see if that person arrives for an interview early or late. Chauffeurs must be punctual. Showing up late is not an option in

"When interviewing for chauffeurs, I also like to take a look at their personal vehicles. Chances are, if they don't take care of their own vehicles, they will not take care of mine."

this business," Barb Curtis said.

Knowing exactly which route to take ahead of time, before chauffeuring customers on a trip, is also vital. Two Step chauffeurs must pre-map each trip and not simply rely on a GPS device to get them from

one place to another while operating a vehicle.

"When passengers enter our vehicles, they expect their chauffeur to know exactly where he or she is going, without hesitation," Barb Curtis said. "This is just another form of customer service we provide. Our chauffeurs can use GPS before a trip, but not while passengers are in the vehicle.

"When interviewing for chauffeurs, I also like to take a look at their personal vehicles. Chances are, if they don't take care of their own vehicles, they will not take care of mine."

It's important, as well, for Two Step chauffeurs to be personable with passengers at all times. This is a trait that some people simply don't have, according to Barb Curtis.

"We conduct in-house testing at Two Step to make sure our chauffeurs can properly work and talk with people. If they can't talk to customers in a proper manner, they don't really fit our profile," she added.

During the hiring process, the company looks for those candidates who hold a commercial driver's license (CDL).

"Unfortunately, CDL drivers are sometimes hard to find, espe-



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cially in a state like Colorado that has legalized marijuana. Some people simply can't pass a drug test to get a CDL," Barb Curtis said. "Some of our chauffeurs currently do not have CDLs, but we don't treat them any differently. They are still required to take random drug tests."

In-house training for chauffeurs at Two Step includes the use of videos that discuss such issues as safety and customer service. There is a testing portion that candidates must pass.

Training also includes being driven around by Barb and/or Walter Curtis for a time.

"Chauffeur candidates get to see how we drive. We also show them where important stops are, such as area hotels, etc. When Walter and I feel they are ready to get behind the wheel, they then drive us around. We test in every type of vehicle that we have in our fleet. They start with one of our sedans and work up. If they can't handle a sedan, then they are not going to be able to drive a shuttle bus," she said. "This type of training can take a week or so. It often depends on their past driving history. However, I have found that hiring people who have driven for other companies is often a mistake. They sometimes have developed bad driving habits that can't be broken."

One great training ground for chauffeurs at Two Step is located in the company's "backyard," known as the great Rocky

Mountains. Anyone who has ever traveled to the Denver area knows that this majestic mountain range serves as the western backdrop to the city. These mountains can be very intimidating to anyone not used to driving in high elevations, full of steep grades and winding roads. There is also winter weather to consider for several months of the year.

Since the company provides a lot of trips to these nearby mountains, it's imperative that chauffeurs have the necessary driving skills for such surroundings.

"Driving in mountains can be a challenge for those people not used to this type of environment. For example, you have to learn how to gear down a vehicle when descending. You can't ride the brake. If you do, you can put the lives of your passengers in jeopardy. I have followed people who rode their brakes all the way down steep grades. This is why there are runaway truck ramps on these moun-

tains," Barb Curtis said. "We just don't let anybody take a vehicle into this type of environment. It's all about safety. If you are not properly trained, you can get people killed. Our chauffeurs do a lot of mountain driving, and in all types of weather. I don't simply trust a person who says he/she is comfortable driving in the mountains or on ice and snow. They have to prove it to Walter and myself.

"We both have CDLs and fill in as chauffeurs when needed. If

"Customers often talk to us on the telephone, but they speak to their chauffeur in person. If a customer doesn't get a warm feeling from one of our chauffeurs, he/she most likely will not call us back."



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one of us is taking part in a multiple-vehicle trip for Two Step, we will let one of the other chauffeurs take the lead. This allows us to observe how he/she handles different situations while on the road. It's important to have a lead chauffeur while on such trips. You don't want four headstrong people each doing his/her own thing. You want everybody to be on the same page."

Currently, Two Step employs 10 full-time chauffeurs, while several chauffeurs work on a part-time basis. These people are the face of Two Step Total Transportation Worldwide.

"We can purchase a lot of advertising for the company to get the word out about what Two Step does, but if our chauffeurs don't treat passengers with respect or don't know how to perform different aspects of their jobs, this ultimately is a detriment to the entire company," Barb Curtis said. "Customers often talk to us on the telephone, but they speak to their chauffeur in person. If a customer doesn't get a warm feeling from one of our chauffeurs, he/she most likely will not call us back.

"The main objective, however, goes back to safety. We have people's lives in our hands, based on who we hire to operate a vehicle. Safety encompasses everything. You are going to be out of business if you are not safe."

As part of the company's focus on customer service, complimentary bottles of water are given to passengers. This often comes in handy in Colorado, where the altitude is high and the air is dry, causing many people to become dehydrated.

"We always encourage our passengers to drink plenty of water, especially when they are traveling to the mountains. This helps prevent high-altitude sickness," Barb Curtis said.

A strong focus on customer service has helped the company grow over the years through word of mouth — not only from passengers, but also vendors that Two Step services, such as area hotels.

"We have received a lot of wonderful recommendations from such vendors, telling people that they have never had a problem with our company, that our vehicles are on time, that our chauffeurs know where they are going and that our equipment is well maintained," Barb Curtis said. "We are always very grateful for these recommendations."

WIDE OPEN COUNTRY

Although the main service region of Two Step Total Transportation Worldwide is Colorado, the company also finds work in such nearby states as Wyoming, Utah, Arizona, Kansas and Nebraska.

"For instance, we take corporate customers on mining, oil and gas field tours in Wyoming and other states. We meet their private jets to start these tours," Barb Curtis said. "Skiing is big. Depending on the weather, the ski season runs from November to the middle of April. People in charge of dude ranches also seek our transportation services. They attract many types of tourists and operate in all seasons. Other popular places include such mountain towns as Estes Park, CO.

"If somebody calls and says he/she needs a specific type of transportation, we are able to accommodate."

The company's main facility is located in Denver, with its





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head office in nearby **Littleton, CO**. The main facility includes 11,000 square feet of space, a wash bay and two large doors on two sides of the building.

"We store our vehicles inside when not in use. This is great, given Colorado's weather. It's not good to show up at a customer's location early in the morning with frosted windows and a foot of snow on the roof," Barb Curtis said. "We also have a nice conference room where we can bring potential and current customers, detailing what we offer as a transportation provider. There is also a break room for our chauffeurs. It features cable TV, coffee machines and exercise equipment."

Another advantage of Two Step's main facility is its close proximity, just 15 miles, to Denver International Airport, the largest airport in the United States by total land area. It's a major transportation hub for those flying in the western United States.

"We chose our current location in Denver based on the fact that approximately 85 percent of our business either begins or ends at the airport," Barb Curtis said.

As for the Denver area itself, both Barb and Walter Curtis are lifetime residents, and see many advantages to operating a company in this part of the world.

"Denver is a destination city. Many people love to come to this area for conferences and for tourism. Also, in the summer we have the mountains, and in the winter we have the mountains. The Rockies are always a big draw," Barb Curtis said. "I do wish we had more Fortune 500 companies in this area, but a lot of people love to come here because it's different from many other places in the country."

One relatively recent development in Colorado, however, has not pleased Barb and Walter Curtis. This involves the legalization of marijuana in the state.

"Along with the smell of marijuana that can get into a vehicle from passengers' clothing, while also making it harder to find CDL drivers, legalized marijuana in Colorado has driven up the price we pay for rent at our main facility. This is due to the emergence of 'grow' warehouses in our area," Walter Curtis said. "The law in Colorado states that marijuana must be grown in a controlled environment inside a building, not in an open field. Because it's such a cash business, growers have a lot of money to pay rent. This has driven up prices. It's therefore hard to compete with those people and companies growing marijuana when it comes to renting a facility in our state."

PAST INDUSTRY SERVICE LEADS TO BRIGHTER FUTURE

Not only has Barb Curtis been running her own transportation business for the past 22 years, she has also held board positions with the Colorado Limousine Association (CLA) and the larger National Limousine Association (NLA).

"I was the president of CLA when 9/11 took place. Later, I was elected to the national board of NLA and served for six years," Barb Curtis said. "I was blessed to serve with people who operated much larger companies than Two Step. You learn a lot from these people. The board experience was invaluable. Walter,

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meanwhile, served several years on a Denver International Airport advisory board.

"I think it's very important that people get involved in their communities and belong to their industry trade organizations. We recently joined the American Bus Association and we don't even own a motorcoach yet, but we are always looking ahead. As I stated earlier, the bus business is where Walter and I want to grow Two Step. We are noticing a trend of more people wanting to travel in larger groups. This lends itself to more demand for bus and motorcoach transportation."

Walter Curtis added: "A greater number of customers have also discovered that moving people in larger groups can save money. For example, we have worked conventions attended by doctors. It seemed that every doctor used to require his/her own car. Now, they are sharing more rides and opting to use larger vehicles, such as shuttle buses. This is saving companies and people attending conventions a ton of money."

Barb Curtis discussed one recent business venture that shows the power of using shuttle buses.

"There is a light rail line that runs between the Denver International Airport and downtown Denver. We recently took two of our buses and, with the help of an area hotel, met arriving passengers from the rail station and transported them 10 blocks to the hotel," she said. "It was a successful venture, and shows the

many services that a shuttle bus can provide — all moving large numbers of people to their desired locations.

"I see more transportation companies getting into the bus business, and I think the bus industry will continue to grow as long as companies can find qualified employees."

Both Barb and Walter Curtis are happy they chose their current careers. Despite the challenges of operating a small business, they said the different people they have met as well as the good experiences they have encountered have made the struggles worthwhile.

"It can be a very demanding business, and we never entirely shut down. You have to step up to the plate for every detail and be held accountable. We just don't turn on the 'closed' sign at the door once 5 p.m. comes around

and walk away," Barb Curtis said. "On the positive side, we have taken part in some really awesome stuff and have transported many famous people. They have all been very nice."

"Some of the neatest things we have done involved transporting kids during Make-A-Wish trips, as well as providing transportation for an event celebrating a woman's 90th birthday. Other highlights include our company receiving two 'operator of the year' awards from the trade press."

*Contact: Two Step Total Transportation Worldwide,
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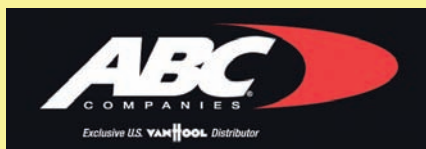
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516-444-3622

Email: ecoolbaugh@accesscapital.biz

Website: www.accesscapital.biz

Company Officers: Eric Coolbaugh, Ed Kaye, Michael Kaplan

Products: Finance and leasing for transportation vehicles, equipment and working capital. 17

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585-770-2707

Website: www.acroind.com

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317-242-5000

Website: www.allisontransmission.com

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ALTRO



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12648 Clark St.,
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Website: www.cutaaactu.ca

Products: CUTA is a member-based association that supports public transit as the core of integrated mobility across Canada. 16

CARLYLE COMPRESSOR



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Email: info@chbussales.com

Website: www.chbussales.com

Company Officers: Duane Geiger, President & CEO; Tim Guldin, Vice President of Sales & Service Southeast; Tony Mongiovi, Vice President

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of Sales & Service Northeast; Tim Vaught, Vice President of Sales, Service & Product Development South

Products: Exclusive distributor of Temsa motor-coaches in North America, offering the TS30, TS35E, and TS45 Temsa products. Temsa uses high quality production standards stressing customer satisfaction. The Temsa TS30 and TS35E coaches are fully integral mid-size coaches that provide the same comfort ride and drive as a full-size coach but are more appropriate for smaller groups. The TS45 full-sized coach, recently updated in 2017, has top safety features as standard options. All of the U.S. Temsa coaches are constructed from stainless steel for extra durability and safety, and are tested to ensure the highest standards. Equipped with a Cummins/ Allison driveline, Temsa models provide raw power and optimum serviceability.

In addition to these Temsa products, CH Bus Sales is focused on superb after-sales service and support through parts availability, warranty support, technical assistance, driver training, and repair services. In order to provide increased support to customers throughout the United States, CH Bus currently has four full-service facilities, in addition to a nationwide network of Authorized

Service Providers. CH Bus's full-service locations can be found in Orlando, FL; Fort Worth, TX; Burlingame, CA; and Pine Brook, NJ. 17

Champion Bus Inc.

331 Graham Rd.
Imlay City, MI 48444 USA
800-776-4943

Email: sales@championbus.com

Website: www.championbus.com

Products: Champion Bus, Inc., a subsidiary of REV Group, manufactures small- and medium-sized commercial buses for public transit, para-transit, parking, airport, hotel/resort, assisted living, group tour, church and university markets. 16

CHESTNUT RIDGE FOAM, INC.



443 Warehouse Dr.
Latrobe, PA 15650 USA
800-234-2734 ext 264

Email: atomasello@crfoam.com

Website: www.crfoam.com

Products: The advanced CR SAFGUARD® XL seat cushioning offers the latest in fire-resistant technology for bus interiors. Compliant with FTA fire

safety criteria, this cushioning best eliminates the hazards associated with FMVSS 302. All CR SAFGUARD® XL cushioning is manufactured utilizing a low smoke, Neoprene latex compound. Its use allows removal of the largest interior fuel source from the vehicle. To include CR SAFGUARD® XL as a project requirement, Chestnut Ridge Foam offers condensed specifications to be added to a vehicle bid package.

Beyond its fire-resistance, CR SAFGUARD® XL represents major advancements in seat cushioning durability and comfort. To maximize the service life of a vehicle's seating, strategic use of both CR SAFGUARD® and CR SAFGUARD® XL can be utilized. Most often, CR SAFGUARD® is recommended for back cushions and headrests, while CR SAFGUARD® XL is selected to maximize the more demanding bottom cushion application. Both products are available in multiple firmness ranges and can be used alone or in combination to optimize comfortability. Visit www.CRFOAM.com to view CR SAFGUARD® XL fire performance capabilities in action with a comparative testing video of completed bus seats exposed to flame. This video is also available as an educational tool demonstrating the danger of how fire may impact bus interiors. 17

Clean Seal, Inc.

20900 West Ireland Rd., P.O. Box 2919
South Bend, IN 46680-2919 USA
800-366-3682, 574-299-1888

Website: www.CleanSeal.com

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Products: Clean Seal®, Inc. offers extruded EPDM, Neoprene, Silicone and Nitrile seals to the transportation, recreational vehicle, marine and appliance markets. The company also offers vulcanizing services for endless seal applications and body side moldings. 09

CMI Enterprises

13145 NW 45th Ave.
Miami, FL 33054 USA
574-226-2977

Website: www.cmi-enterprises.com

Products: Bus/coach upholstery, fabric. 14

Collins Bus

415 W. 6th St.
South Hutchinson, KS 67505 USA
620-662-9000

Website: www.collinsbuscorp.com

Products: Collins Bus Corporation, a subsidiary of REV Group, Inc. (REV), manufactures Type A school bus and multi-function school activity bus (MFSAB) models in South Hutchinson, KS. 16

Columbia Equipment Co., Inc.

180-10 93rd Ave.
Jamaica, NY 11433 USA
800-742-1297, 718-658-5900

Website: www.columbiaequipment.com

Products: Pre-fabricated aluminum bus shelters. Columbia offers standard and custom designs in a variety of sizes and configurations and in all price ranges. Product line includes bus stop shelters,

train station shelters, windscreens, smoking shelters, walkway canopies, information kiosks, ticket vending shelters and custom street furniture. 12

COMPLETE COACH WORKS



See Ad On Page 46

1863 Service Ct.
Riverside, CA 92507 USA
951-684-9585

Email: info@completecoach.com

Website: www.completecoach.com

Products: Remanufactured transit buses, parts for transit buses, repowers, electric transit bus conversions, collision and fire repair, modifications and ADA upgrades. 17

CONTINENTAL CORPORATION



See Ad On Page 20

6755 Snowdrift Rd.
Allentown, PA 18106 USA
610-289-0488

Email: salessupport-us@vdo.com

Website: www.trucks.vdo-instruments.com

Products: The Commercial Vehicles & After-market business unit of Continental is a global supplier of systems and components to automobile, truck and bus manufacturers. Continental develops and produces products that make transportation safer, cleaner and more fuel-efficient. 16

Community Transportation Association of America (CTAA)

1341 G St., NW, 10th Floor
Washington, DC 20005 USA
800-891-0590

Website: www.ctaa.org

Products: National, nonprofit membership association advocating for mobility for all Americans. 16

Creative Bus Sales

14740 Ramona Ave.
Chino, CA 91710 USA
800-326-2877

Email: sales@creativebussales.com

Website: www.creativebussales.com

Products: Transit, para-transit, executive coach, wheelchair vans and buses, shuttle and tour buses, trolleys and limo buses. 17

CzechMate Lumber Corp.

P.O. Box 3352
Mooresville, NC 28117 USA
704-660-9194

Email: jmodrak444@yahoo.com

Company Officers: Julie M. MoDrak, President/



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SALES@EURAMTEC.COM
+1-248-473-8660
Farmington Hills, MI, USA



Owner; Guy M. MoDrak, Sales Manager, Wood Products Technologist

Products: CzechMate is a 22 year supplier of finished panels to Siemens Transportation, METRO St. Louis, METRA Chicago and others. The company provides OEMs with subassemblies for the light/heavy passenger rail and bus/RV industries. Products include: plywood, balsa and alum/SST honeycomb-cored laminated panels for walls/ceilings, windscreens, bulkheads, doors and operator cabinetry. 17

Daimler Trucks North America

4555 N. Channel Ave.
Portland, OR 97217 USA

800-385-4357

Website: www.daimler-trucksnorthamerica.com

Products: Manufactures, sells and services commercial vehicles under the Freightliner, Western Star, Detroit and Thomas Built Buses nameplates. Daimler Trucks North America is a Daimler company. 17

Davey Coach Sales, Inc.

7182 Reynolds Dr.
Sedalia, CO 80135 USA
800-873-1856

Email: info@daveycoach.com

Website: www.daveycoach.com

Products: Sales of new and used mid-sized bus and shuttle vehicles, established in 1992. Davey

Coach also provides such products as bus graphics and wraps, bus parts and service, bus DOT inspections, bus rental and custom bus accessories. 17

Diamond Coach

2300 West 4th. St.
Oswego, KS 67356 USA
800-442-4645

Website: www.diamondcoach.com

Products: Diamond Coach bus models vary in design and size, accommodating 14 to 32 passengers, with lift and wheelchair options. 17

De Leo Transportation Fabrics

53 Dwight Pl.
Fairfield, NJ 07004 USA
973-439-6801

Email: deleotf@deleotf.com

Website: www.deleotf.com

Products: De Leo Transportation Fabrics offers velvets for bus, motorcoach and light rail fabrics to public and private transportation industries. Partnered with Epengle, a European transportation fabric manufacturer, the combined companies have over 100 years of experience. De Leo offers polyester, acrylic and wool blends. 15

DIAMOND MANUFACTURING INC.



See Ad On Page 47

2330 Burlington St.
N. Kansas City, MO 64116 USA
800-343-1009

Email: todcull@aol.com

Website: www.diamondmfg.com

Company Officers: Todd and Pam Cull

Products: Diamond Manufacturing offers a line of fare collection equipment to the transit industry. It supplies traditional, manual fare boxes, donation boxes and a fare box with a remote fare dump option. Diamond's traditional fare boxes are the round units (Models H, E-5, D), which are designed to accept coins, tokens and tickets; and, rectangular units (Models RV, SV, XV, NV), which are designed to accept dollar bills, coins, tokens, tickets, passes and similar fare media. Donation boxes come in three sizes to fit most applications. These units can be mounted in a variety of ways: on the modesty panel or stanchion pole in either a vertical or horizontal position. Models F-1 and F-24 remote dump fare boxes can be mounted away from the driver with a push button dump feature. These models can be paired with smart card readers. 17

Distinctive Systems Inc.

131 1/2 S. Washington St.
Binghamton, NY 13903 USA
646-448-9981

Email: nasales@distinctive-systems.com

Website: www.distinctive-systems.com/us

Products: Supplier of software to the coach industry. Established for 30 years, over 750 operators rely on one or more of the company's latest Microsoft SQL-based systems for the efficient management of their companies. 15



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DIXIE ELECTRIC LTD.



See Ad On Page 44

517 Basaltic Rd.
Concord, ON L4K 4W8 CANADA
905-879-0533

Website: www.dixie-electric.com

Products: Dixie Electric provides DelStar product line of brushless heavy-duty alternators designed for motorcoach bus, shuttle bus and transit bus. The DelStar series is an integral charging system of a brushless design. The compact, heavy-duty construction provides increased service life expected to match the longer maintenance intervals of today's engines, while providing a high performance. 15

EBERHARD MANUFACTURING COMPANY

21944 Drake Rd.
Strongsville, OH 44149-9712 USA
440-238-9720

Email: sales@eberhard.com

Website: www.eberhard.com

Products: Eberhard Manufacturing Company, a division of The Eastern Company, has been serving various industries within the transportation and



industrial markets for over 140 years. The company ships products from its factories in locations in Strongsville, OH; Tillsonburg, Ontario, Canada; Lerma, Mexico; and Shanghai, China. It is a manufacturer of industrial, vehicular, and specialty hardware and access systems with a quality system based on its ISO9001 and TS14001 registration. It offers a complete line of products such as: electric door controls, compression latches, quarter turns, access handles, hinges, custom rods, yokes, latching systems, folding t-handles and paddle latches—all available in a variety of finishes for applications such as entrance and rear doors, baggage, battery, and compartment doors.

Other products are: gas springs, rotary latches, tie downs, door holdbacks, footman loops, key cylinders, handles, vents, d-rings, steps, draw latches, push buttons and slam bolts. Eberhard also offers a full engineering staff who are available to help in the design of custom products or systems for customer specific applications. Eberhard also specializes in various levels of fabrication and assembly utilizing materials such as steel, composites, malleable, ductile and die castings. 17

Eberspaecher Climate Control Systems

6099A Vipond Dr.
Mississauga, ON L5T 2B2 CANADA
800-387-4800

Email: info-na@eberspaecher.com

Website: www.eberspaecher-na.com

Products: Fuel operated heaters and Suttrak air conditioning systems. Eberspaecher provides customers a "best in class product support" package, including in-field service representatives, on-site and web-based training, call center for technical support and a number of service dealers in North America. 15

EIDorado

1655 Wall St.
Salina, KS 67401 USA
800-850-1287

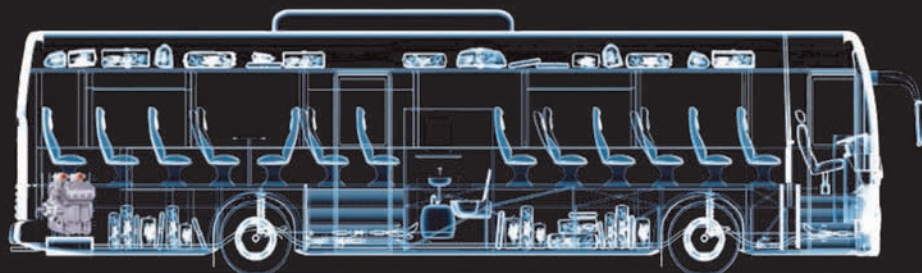
Website: www.enconline.com

Products: EIDorado, a subsidiary of REV Group, manufactures light- and medium-duty commercial buses for public transit, paratransit, airport, parking, hotel/resort, group tour, assisted living, church and university transportation markets. 16

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Escanaba, MI 49829 USA
906-789-7497

Email: productinfo@emp-corp.com

Website: www.emp-corp.com

Products: OEM/Aftermarket - Electrified thermal systems for municipal transit bus and motor coach markets. Improves fuel economy, reduces emissions, improves safety, more uptime and less maintenance. 17

ENC

9670 Galena St.
Riverside, CA 92509 USA
800-338-3211

Website: www.enconline.com

Products: ENC, a subsidiary of REV Group, manufactures medium- and heavy-duty buses for public transit/paratransit, airport, parking and university transportation markets. 16

ENGHOUSE TRANSPORTATION

80 Tiverton Ct., Suite 800
Markham, ON L3R 0G4 CANADA
905-946-3200



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Transportation

Email: solutions@enghouse.com

Website: www.enghousetransportation.com

Products: With over 30 years experience, Enghouse Transportation offers a suite of software solutions that serve the public and private transportation markets. This includes: Sched21-Fixed Route Scheduling, BusLine-Fixed Route IVR, HandyLine-Paratransit IVR, TeleDriver-Workforce Management, CrewLine-Operator IVR, FareLine-Fare IVR, CoachWorks-Motorcoach Management, and TourManager-Tour Management. 16

ENSEICOM, INC.

enseicom

225 Norman,
Montreal, QC H8R 1A3 CANADA
514-486-2626

Email: info@enseicom.com

Website: www.enseicom.com

Products: Founded in 1982, Enseicom manufactures street furniture, billboards, advertising structures and signage in North America. Staffed

with a full in-house graphic and technical design team overseen by civil and structural engineers, Enseicom constantly designs and develops products with superior quality, durability and serviceability, all the while maintaining state-of-the-art designs.

It manufactures a wide array of products which include: bus shelters, rapid transit shelters, parking booths, benches, newspaper boxes, waste containers, bike racks, billboards, street level advertising columns, interior signage, and outdoor signage. With over 100,000 square feet of combined manufacturing and storage facilities, Enseicom is equipped to handle projects of any size across North America and the Caribbean. 16

EURAMTEC CORPORATION



See Ad On Page 29

29650 Grand River Ave.,
Farmington Hills, MI 48336 USA
248-473-8660

Email: contact@euramtec.com

Website: www.euramtec.com

Products: For over 30 years, Euramtec has provided European-styled accessories for transit buses and coaches. At the cutting edge of technol-

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ogy, it's prepared to meet all interior accessory needs. Accessories include air diffusers, interior lighting, seating accessories, stop request systems and more. 16

EverBank Commercial Finance, Inc.

5 River Rd., #315
Wilton, CT 06897 USA
203-761-1414

Website: www.everbankcommercialfinance.com

Products: Financial services and leasing. 14

Fortress Systems International, Inc.

3801 Rose Lake Dr.
Charlotte, NC 28217 USA
704-405-5000

Website: www.fortressmobile.com

Products: Fortress Systems is a manufacturer and distributor of vehicle video surveillance and GPS tracking solutions. 15

**FREIGHTLINER CUSTOM
CHASSIS CORPORATION**



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552 Hyatt St.
Gaffney, SC 29341 USA
864-487-1700

Website: www.freightlinerchassis.com

Products: By working directly with OEM part-

ners, FCCC crafts purpose-engineered commercial buses with performance and reliability in mind. 16

GERFLOR



595 Supreme Dr.
Bensenville, IL 60106 USA
877-437-3567

Website: www.gerflortransport.com

Products: Tarabus by Gerflor is a world leading non-slip transit flooring, dedicated to bus and coach applications. This year, Gerflor celebrates TARABUS' 60 year anniversary. Along with trends and original designs, TARABUS provides a complete range of accessories and services, such as pre-cut and pre-welded solutions, self-adhesive backing and personalized logos. Gerflor has developed these solutions to help bus and coach manufacturers improve their working environments.

The Tarabus Self-Adhesive solution: This solution is available in all designs of the TARABUS range. The ready-to-bond flooring is delivered with an acrylic adhesive and protective layer on the back of the flooring. It is an economical, safe and time-saving solution that has won over many bus builders. Tarabus Self-

Adhesive was first launched in 2009, and has known huge success since. 17

Glaval Bus, Div. of Forest River, Inc.

914 CR #1 N, Elkhart, IN 46514 USA
800-445-2825

Website: www.glavalbus.com

Products: Offering safety, quality and after-market service. Glaval has been a longtime participant in providing paratransit and senior friendly vehicles. Options include ADA-compliant equipment and floor plans that seat up to 45 passengers. 10

Goshen Coach

25161 Leer Dr.
Elkhart, IN 46514 USA
574-970-6300

Website: www.goshencoach.com

Products: Goshen Coach is a manufacturer of small to mid-sized shuttle buses. 16

Handi-Hut, Inc.

3 Grunwald St.
Clifton, NJ 07013 USA
973-614-1800

Email: staff@handi-hut.com

Website: www.handi-hut.com

Products: Handi-Hut has been designing and manufacturing bus stop, bicycle and smoking shelters since 1970, as well as overhead canopies. All shelters are shipped in pre-fabricated sections that are easily installed on-site and make low cost shipping possible. 14



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Hanover Displays Inc.

1601 Tonne Rd.
Elk Grove Village, IL 60007 USA
773-334-9934

Email: tmark@hanoverdisplays.com

Website: www.hanoverdisplays.com

Products: Destination signs, on-board next stop signs, bus stop signs, automatic voice announcement systems and infotainment systems. 17

Hometown Trolley, Inc.

P.O. Box 185
Crandon, WI 54520 USA
715-478-5090

Email: jessica@hometowntrolley.com

Website: www.hometowntrolley.com

Company Officers: Kristina Pence-Dunow, CEO; Joey Dunow, Chief Engineer; Dustin Pence, COO; Jessica Pence, Marketing

Products: Family owned and operated, DBE-certified manufacturing business. Hometown Trolleys have been delivered to satisfied customers for the past three decades. "American-Made" and custom built by skilled craftsmen, to the specifications of customers. Can produce a trolley to accommodate all levels of transportation, ranging from small private touring companies to major city transportation needs. Builds front engine, rear engine, heavy duty, straight rail and low-floor, and full electric trolleys as well as trolley replica mobile vending models and "Trolley" bus stops to provide a complete trolley themed route. Trolleys are produced on

gas, diesel and alternative fuel chassis ranging from 16 to 42 passenger models, with every transit option and component available. Committed to continually improving the quality of its products to exceed customer expectations and provide top customer service for the life of each trolley produced. 17

HUDSON RIVER CORP.**HUDSON RIVER CORPORATION**

See Ad On Page 47

551 Observer Hwy., #15N
Hoboken, NJ 07030 USA
201-420-3311

Email: lavdump@yahoo.com

Website: www.lavdump.com

Company Officer: David Lehmkuhl

Products: Lavatory dump hopper for contractor installation at customer garage to facilitate emptying the bus restroom holding tank. See detail drawings at company website. 17

IBIS Electro-Products Corp.

50 Craig St., Unit #2A
Brantford, ON N3R 7J1 CANADA
519-756-4299

Email: sales@ibisep.com

Website: www.ibisep.com

Products: International supplier of Flexa's ultra-lightweight Rohrflex electrical conduits and quick disconnect Flexaquick conduit fittings and con-

nectors for routing wires and cables in and around transit vehicles. Approvals include Bombardier's SMP800-C, ASTM E-162 and 662, UL, CSA and CE. 14

IDRIVE, INC.

idrive



sales@idriveglobal.com
www.idriveglobal.com

249 N. Turnpike Rd.
Santa Barbara, CA 93111-1928 USA
805-308-6094

Website: www.idriveglobal.com

Products: In-vehicle camera systems for motor-coach fleets. iDrive provides multiple solutions like video event recorders, continuous recording surveillance, fleet management software and/or live GPS tracking all with one system to better manage fleets. The all new iDrive X2 is

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INA BUS SALES



See Ad On Page 71

5410 Cameron St., Suite 203
Las Vegas, NV 89118 USA
702-431-0707

Email: mbarrett@inabussales.com

Website: www.inabussales.com

Products: INA Bus Sales is the exclusive U.S. distributor for the Irizar i6 56 passenger 45-foot motorcoach, along with all parts and services dedicated to pride of ownership. 17

INDBUS NA LLC



4802 W. Colonial Dr.
Orlando, FL 32808 USA
800-330-1175

Email: indbusna@gmail.com

Website: www.indbusna.com

Products: The Indbus Inovo offers an integrated body-on-chassis coach with an integrally welded stainless steel structure, a composite exterior, and full underbody luggage. It is built on a Freightliner S2 chassis, with a passenger capacity of up to 45 (42 with a lavatory), and it features European design.

Built in Macedonia by Indbus, and distributed in the USA by Indbus NA, LLC through its dealer network. Indbus was founded in 2009 by members of the Queralt family from Arbucies, Spain, and the Castillo family from Skopje, Macedonia. Both families have a history in the bus industry, dating to 1888. Indbus has coverage throughout Europe and has entered the United States market. The Indbus Inovo offers a front engine platform with

up to 233 cubic feet of underbody luggage space, and the seating accommodation and interior comfort of a motorcoach. It is recommended as a touring mini coach. 16

INFANTI BUS & COACH UPHOLSTERY



See Ad On Page 23

1153 W. Elizabeth Ave.
Linden, NJ 07036 USA
877-874-8593

Email:

mycoach@infantibusandcoachupholstery.com

Website:

www.infantibusandcoachupholstery.com

Products: Bus and motorcoach upholstery products and services. 17

J&J Bus Sanitation Products

P.O. Box 614
Crawford, GA 30630 USA
800-345-3303

Email: info@jjchem.com

Website: www.jjchem.com

Products: Sanitation equipment and supplies. 17

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BUSLINE

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COMMERCIAL GROUP

800-334-6150

Website: www.kelderman.com

Products: Air suspensions for the bus industry. 13

Kiel NA, LLC

2009 Middlebury St.

Elkhart, IN 46516 USA

574-293-3600

Email: office@kielna.com

Website: www.kielna.com

Company Officer: Gerhard Hellweg

Products: Kiel NA, LLC is part of the international Kiel Group, a manufacturer of transit passenger seats for commercial vehicles and public transportation, including seating solutions for buses and motorcoaches. Kiel operates globally with production plants in the USA, Germany (world headquarters), Poland, France, the Netherlands, and Turkey. 17

Kirk's Automotive, Inc.

9330 Roselawn

Detroit, MI 48204 USA

800-321-5989, 313-933-7030

Website: www.KirksAuto.com

Products: Complete line of remanufactured air conditioning motors and circulation pumps. Products include alternators, starters, pumps, hydraulics, air conditioning motors and steering gears. 13

Kismet Rubber Products Corp.

215 Industrial Blvd.

Blue Ridge, GA 30513 USA

706-426-0400

Email: sales@kismetrubberproducts.com

Website: www.kismetrubberproducts.com

Products: Extruder of rubber, silicone, TPE and flexible vinyl. 17

LaFrance Industries

290 Old Anderson Road

LaFrance, SC 29656 USA

551-482-1608

Email: interiors@jeffgoldwasser.com

Website: www.lafranceindustries.mvmills.com

Products: Plush and flatwoven fabrics for buses, coaches and transit operations. All fabrics are made in LaFrance, SC, allowing for lower minimums and short lead times. The company also produces custom logo fabrics. 17

516-431-4441

Email: roneill@lancerinsurance.com

Website: www.lancerinsurance.com

Company Officers: David P. Delaney, Jr., President; Timothy D. Delaney, Executive Senior Vice President; Timothy H. Delaney, Chief Marketing Officer

Products: Since 1985, Lancer Insurance Company has been a provider of commercial automobile, physical damage and general liability coverages to bus and motorcoach companies in all 50 states and the District of Columbia. All Lancer policyholders, regardless of fleet size, receive a wide array of traditional and electronic products and services to supplement their driver training, loss prevention and accident mitigation efforts. 17

Lantal Textiles, Inc.

1300 Langenthal Dr.

Rural Hall, NC 27045 USA

336-969-9551

Website: www.lantaltextiles.com

Products: Lantal designs, produces and distributes seat upholstery fabrics to the motorcoach, transit and para-transit companies. Made in North Carolina, all of its products meet the Buy America directive. Lantal offers custom seat upholstery. 16

Lazzerini Corporation

1011 Herman St.

Elkhart, IN 46516 USA

LANCER INSURANCE COMPANY

LANCER
INSURANCE
The Difference is Our Attitude.

See Ad On Page 35

370 West Park Ave., P.O. Box 9004

Long Beach, NY 11561 USA



855-337-9578

www.Transit-Works.com

See us at BusCon Booth #220

Email: info@lazzerini.us

Website: www.lazzerini.us

Products: Founded in 1967, the company produces seating for transit buses and motorcoaches. Lazzerini is based in Italy, and has a U.S. office. 15

Louisiana Motor Coach, Inc.

3912 4th St.

Marrero, LA 70072 USA

504-343-1400

Email: info@louisianamotorcoach.com

Website: www.louisianamotorcoach.com

Products: Charter bus service, wedding transportation, New Orleans city tours, long distance charters, conventions, special events. 17

MARATHON BRAKE SYSTEMS



See Ad On Page 24

125 Old Mill Rd.

Cartersville, GA 30120

800-223-5201

Email: jim.baldwin@marathonbrake.com

Website: www.marathonbrake.com

Company Officer: Bob Hicks, President

Products: Marathon's OE-approved KVT brake linings and DiscStar Transit Premium air disc pads are proven performers for transit and coach lines across the country. KVT and DiscStar are quiet, long life materials that are friendly to drums and rotors.

KVT Transit Brake Linings - OE Transit

Approved KVT is specifically formulated to handle the high heat of multiple stopping of a city bus and the heavy-duty demands of a motorcoach. KVT is an organic, non-asbestos brake lining that combines dependable stopping power and quiet operation with a long lining life. KVT is rated for 28,660 lb. axle loads.

DiscStar Transit Premium Air Disc Pads - Marathon now offers a high performance air disc pad, DiscStar Transit Premium (DSTP). Designed specifically for air disc brakes, Marathon's DiscStar disc pads were created to handle the extreme conditions of transit bus and coach applications. Formulated using Marathon's service ceramic expertise, DiscStar disc pads provide dependable stopping power, a long pad and rotor life, and noise reduction. 17

March Networks

The Pinnacle Bldg., 500-3455 Peachtree Rd., NE Atlanta, GA 30326 USA

800-563-5564

Email: sales@marchnetworks.com

Website: www.marchnetworks.com

Products: Transit hybrid video recorders; mobile IP video cameras; video management software with wireless video downloading and CAD/AVL integration. 17

Matthews Specialty Vehicles

4007 Cessna Dr.

Greensboro, NC 27409 USA

336-297-9600

Email: information@msvehicles.com

Website: www.msvehicles.com

Products: Matthews Specialty Vehicles has been a

specialty vehicle manufacturer since 1992, specializing in the design and manufacture of purpose-built specialty vehicles for applications such as shuttle services, mobile public safety, mobile libraries, biomedical services and mobile health-care. 16

McCarty's Sacro Ease, Inc.

3279 W. Industrial Loop

Coeur d'Alene, ID 83815 USA

800-635-3557

Website: www.mccartys.com

Products: SACRO-EASE® Posture Seat insert for bus drivers. Is constructed with heavy rubber supports - spanning internal carbon steel frames composing the seat bottom - and a four-way adjustable backrest/lumbar support. 16

MGM Brakes

8530 Cliff Cameron Dr.

Charlotte, NC 28269 USA

704-547-7411

Email: mail@mgmbrakes.com

Website: www.mgmbrakes.com

Products: For over 50 years, MGM Brakes has been providing air brake actuators to the commercial vehicle market, with the addition of MGM's advanced Electronic Brake Monitoring Systems (e.STROKE) for drum and air disc brake applications. 14

Midway Specialty Vehicles, LLC

2940 Dexter Dr.

Elkhart, IN 46514 USA

574-264-2530

Website: www.mymidway.com

ef·fi·cien·cy

\i-'fi-shən-sē\

: the ability to do something or produce something without wasting materials, time, or energy: see IAP II™

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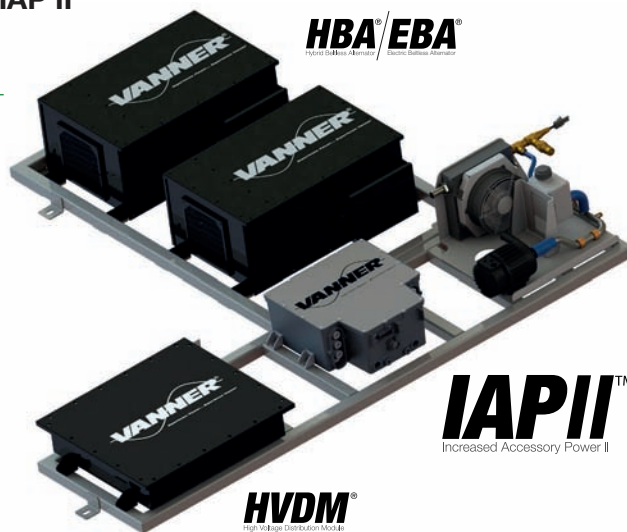
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Energy Management Systems

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@VannerHybrid

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July/August 2017

BUSLINE

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Products: Midway has designed the Pinnacle Bus to accommodate all passengers. The Pinnacle Bus is designed to transport riders economically and in an environmentally-friendly manner. Offers passengers comfort, security, and panoramic views at a reasonable cost. Engineered to accommodate up to 17 passengers and able to comfortably transport physical-challenged riders, the bus has extra wide entry doors and a steel case construction. Structurally sound (Altoona tested) with a Mercedes diesel engine and an average 20 mpg. Offers seating and luggage rack options. Other models and OEM chassis are available. 17

MIDWEST BUS CORPORATION



See Ad On Page 25

1940 W. Stewart St.
Owosso, MI 48867 USA
989-723-5241

Website: www.midwestbus.com

Products: Remanufacturer of transit buses, sale of aftermarket parts, sales and leasing of transit buses, and sale of Byk-Rak bike racks. Field service projects and repower projects are also available. 16

MILE-X EQUIPMENT, INC.



See Ad On Page 46

801 North 2nd St.
Coldwater, OH 45828 USA
800-837-3818, 419-678-3818

Email: sales@mile-x.com

Website: www.mile-x.com

Products: Mile-X Equipment, Inc. has been doing business since 1979. It's a distributor for automotive, bus, and truck tools and equipment. The company offers lifts, vises, floor jacks, tire changers, jack stands, auto dollies, grinders, motorcycle lifts, shop presses, metal and woodworking tools, engine stands, wheel balancers, filter crushers, air compressors and diagnostic tools. There are over 5,200 items listed on the company website, with the capability of getting thousands more. 14

MJM Innovations

6300 Blair Hill Ln., Suite 301
Baltimore, MD 21209 USA
866-664-1277

Email: info@mjminnovations.com

Website: www.mjminnovations.com

Products: MJM Innovations was established in 1998 to provide technology solutions and management services to transit and senior agencies. The EzTransport® fare collection, routing/scheduling and participant management solu-

tion is used by agencies to manage trips and fares for transportation programs throughout the country. 16

MOBILITYTRANS



See Ad On Page 13

42000 Koppnick Ste A-3
Canton, MI 48187 USA
800-496-4280

Email: info@mobilitytrans.com

Website: www.mobilitytrans.com

Products: Commercial passenger and paratransit vehicle convertor. The company builds and supplies paratransit, hotel/airport shuttle, executive transport and prisoner transport vans and small buses. 17

Mohawk Lifts

P.O. Box 110, 65 Vrooman Ave.
Amsterdam, NY 12010 USA
800-833-2006

Email: info@mohawklifts.com

Website: www.mohawklifts.com

Products: Mohawk Lifts offers environmentally safe, above ground lifts ranging from 7,000 to 240,000 pound capacities, including two post, four post, mobile column and parallelogram lifts as well as many lift accessories. 16

Monochem (Worldwide Monochem)

1713 Hur Industrial Blvd.
Cedar Park, TX 78613 USA
512-267-5190

Website: www.worldwidemonochem.com

Products: Chemicals for cleaning bus interiors, odor control, toilets; upholstery cleaning; and sanitation equipment and supplies. 14

MOTOR COACH INDUSTRIES



See Ad On Page 2

200 E. Oakton St.
Des Plaines, IL 60018 USA
866-MCI-COACH

Email: marketing@mcicoach.com

Website: www.mcicoach.com

Company Officers: Ian Smart, President; Patrick Scully, Executive Vice President of Sales & Marketing; Brian Dewsnup, President Aftermarket Business; David White, Executive Vice President of Supply Management; Patricia Ziska, Vice President of New Coach Sales; Mitch Guralnick, Vice President of Pre-Owned Coaches

Products: Motor Coach Industries, MCI, is a subsidiary of New Flyer Industries Inc., the largest

bus and motorcoach manufacturer in North America. MCI designs and builds high-quality, fuel-efficient, low-cost-of-ownership models, including the number one J4500 and D-Series models, and distributes the German-engineered Setra S 417 and Setra S 407 and Setra parts in the U.S. and Canada. The MCI@J4500 coach has been the industry best-selling model for 11 consecutive years, while MCI's D-Series, including its Commuter Coach, is the best-selling line of coaches in industry history. MCI Service Parts supplies parts for MCI and Setra models and most other coach and transit bus brands, including OEM parts and its value-priced CoachGuard label. The company offers 24-hour technical support, along with technician training, and operates service centers capable of heavy-duty repair in Des Plaines, IL; Los Alamitos, CA; Blackwood, NJ; Dallas, TX; Winter Garden, FL; and Montreal, Canada. MCI will open a San Francisco Bay Area MCI Sales and Service facility at 4120 Point Eden Way, Hayward, CA, in October 2017. 17

Motorcoach Manager, Inc.

3517 Marconi Ave., Suite 207
Sacramento, CA 95821 USA
916-972-1800

Email: info@motorcoachmanager.com

Website: www.motorcoachmanager.com

Company Officer: Shirley Campbell, President

Products: Innovative, flexible software which provides a complete, cost-effective system for managing charter orders; scheduling and dispatching; group, retail, and sightseeing tours; shuttles; scheduled line runs; school buses; and vehicle maintenance. The four modules, which may be purchased in any combination, are Charters, Tours, Maintenance, and Shuttles. The application is the result of years of collaboration between the MM staff and hundreds of clients and prospects. Ideas for features are incorporated throughout to make managing charters and tours as easy as possible. The software can be tailored to each operation. 15

MOTOR COACH TIRE SALES, LLC



See Ad On Page 12

1133 4th St.
Columbus, GA 31901 USA
678-463-4110

Website: www.motorcoachtiresales.com

Products: Motor Coach Tire Sales, LLC, was created to provide tires for the motorcoach and tour bus industries. The company partners with Toyo Tires. 14

National Bus Sales, Inc.

8649 S. Regency Dr.
Tulsa, OK 74131 USA
800-475-1439, 918-224-1049

Website: www.nationalbus.com

Products: National Bus Sales offers sales, leasing, rental, financing, service and parts. The

company has been providing new, used, and refurbished school and shuttle buses, as well as motorcoaches, for almost 25 years. 13

NATIONAL INTERSTATE INSURANCE COMPANY



3250 Interstate Dr.

Richfield, OH 44286 USA

800-929-1500

Email: passenger.transportation@natl.com

Website: www.natl.com

Products: National Interstate, a provider of insurance and risk transfer solutions to the passenger transportation industry, can tailor a program built around a customer's business. The company offers coverages to fit specific needs including: traditional first-dollar coverage, small and large deductible programs, self-insured retentions, workers' compensation, physical damage, cyber liability, and alternative risk transfer, or captive programs, for those seeking an innovative solution to risk management. A.M. Best consistently rates National Interstate's financial stability as A (Excellent). Contact Michelle Wiltgen at 800-929-1500 x 1213 for more information. 17

New Flyer Industries Inc.

Headquarters/Winnipeg Facility

711 Kernaghan Ave.

Winnipeg, MB R2C 3T4 CANADA

204-224-1251

Website: www.newflyer.com

Products: North American transit bus and motorcoach manufacturer and parts distributor. 17

Niagara Bus Wash

6441 Kister Rd.

Niagara Falls, ON L2G 0B8 CANADA

905-357-3587

Email: niagarabuswash@yahoo.ca

Website: www.niagarabuswash.com

Products: Interior swept and mop, exterior clean, lavatory service, minor repairs, and wipers and lights. 17

NORSE SYSTEMS, INC.



See Ad On Page 49

245 Sage Hollow Rd.

Guilford, CT 06437 USA

800-769-8468

Email: norse@norsesys.com

Website: www.norsesys.com

Company Officers: Leif E. Petterson, CSP-President; David Hopper, Senior Partner

Products: Norse Systems, Inc. provides a complete set of integrated products for managing bus transportation. Norse has been providing solu-

tions for the bus industry for over 32 years. The comprehensive software product set is combined with private "cloud" based virtual servers and professional support to provide a complete solution for bus operators. The solutions from Norse are designed to run on the existing computer infrastructure, so there is minimal or no capital cost. Low monthly fees, with no long term contract, keep costs and risks low.

Applications include: Charter/field trip sales and operations, dispatching, driver qualifications, human resources, employee time and pay, transit line runs, day trip/commuter/airport shuttle and tour systems, accident management, equipment maintenance, warrantee tracking and recovery, fuel control, fuel tax reporting, trip bidding, school bus routing with automated map interfaces, multi-site inventory control, purchasing, home to school operations, accounts receivable, general ledger, accounts payable, and more. The Norse applications are provided with the "Screen Driver." The Enterprise IT environment for developers and users. The system includes user security, system administration, custom reporting, and application development and management tools. Demonstrations and sales presentations are available at no cost. 17

Nova Bus

260 Banker Rd.

Plattsburgh, NY 12901 USA

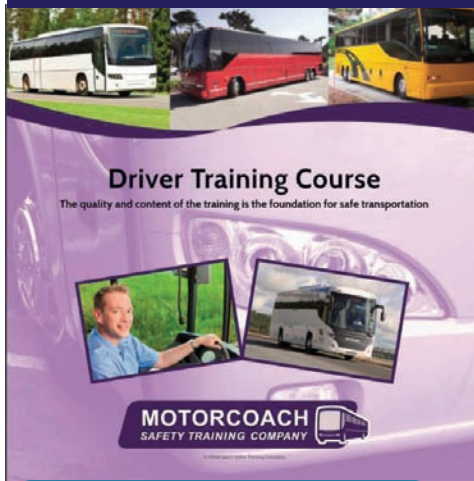
518-566-6682

Email: novabus.sales@volvo.com

Website: www.novabus.com

Products: Nova Bus strives to design public transit buses that meet different needs. Its

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avoid unsafe acts.

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BUSLINE

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value-added offer includes an extensive list of standard features engineered to provide the best in terms of safety, accessibility and life cycle cost. Nova Bus' entire line of vehicles is based on a single proven platform that requires minimal maintenance and far exceeds APTA's White Book crashworthiness requirements. 15

ONSPOT AUTOMATIC TIRE CHAINS



See Ad On Page 43

1075 Rodgers Park Dr., P.O. Box 1077

North Vernon, IN 47265 USA

800-766-7768, 812-346-1719

Email: onspot@onspot.com

Website: www.onspot.com

Company Officer: Eric M. Jones, Vice President of Sales & Marketing

Products: Onspot Automatic Tire Chains allow the operator to engage and disengage tire chains at the flip of a dashboard switch, without stopping, to enhance traction and reduce braking distance on snow and ice in forward or reverse. Onspots are available as a factory option from over 200 builders, or for retrofit of existing vehicles from 1/2 ton to Class 8 tractor trailers. 17

ON YOUR MARK TRANSPORTATION



P.O. Box 292851

Nashville, TN 37229-2851 USA

615-504-6275

Email: info@onyourmarktransportation.com

Website: www.onyourmarktransportation.com

Products: A consulting service to the ground transportation industry, bringing resources to all areas of ground transportation, including limousine, school bus, transit and motorcoach. Services include, but are not limited to: financial analysis; event transportation planning and logistics; marketing, including websites, social media, trade show representation and sales training; surveys, including employee, ridership or customer surveys; human resources, including recruiting, hiring, training and company specific policy handbooks and procedures; grant writing; 5311(f) programs; DOT and DOD safety system audits; research; and school bus planning and implementation. 15

P.A. Post Agency, LLC

One International Blvd., Suite 405

Mahwah, NJ 07495 USA

201-252-3010

Website: www.papost.com

Products: Transportation insurance. 16

PACCAR PARTS



See Ad On Page 21

750 Houser Way North

Renton, WA 98057 USA

425-254-4139

Email: Hannah.Kook@paccar.com

Website: www.paccarparts.com,

www.trpparts.com

Products: TRP parts for trucks, trailers and buses are distributed exclusively by PACCAR Parts, a division of PACCAR, Inc., and are available globally through authorized retailers that include TRP Stores as well as DAF, Kenworth and Peterbilt dealerships. Supported by a worldwide network of parts and service professionals, TRP also offers aftermarket products. PACCAR Parts operates a network of parts distribution centers that offer aftermarket parts sales support



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to DAF, Kenworth and Peterbilt dealerships and TRP Stores around the world. PACCAR Parts also distributes TRP parts for all makes of trucks, trailers, buses and engines. 17

PETRO STOPPING CENTERS



See Ad On Page 53

I-39 & Hwy. 38, Exit #99

900 Petro Dr.

Rochelle, IL 61068 USA

815-562-3716

Email: petro59@rochelle.net

Website: www.ta-petro.com

Products: Full service travel plaza offering regular diesel, biodiesel, regular gas, E85 and E15. RV services include dump station, water, propane, pull-through parking and separate fueling island. Amenities include two restaurants, two stores, clinic, Verizon authorized dealer, game arcade, showers, coin laundry, ATM, fax and copy service, UPS, FedEx and U.S. mail dropboxes. Open 24 hours a day, 365 days a year. Buses welcome, please call ahead if eating (815-562-5840). 16

Plymovent Corp.

5 Corporate Dr.

Cranbury, NJ 08512 USA

800-644-0911

Email: info.usa@plymovent.com

Website: www.plymovent.com

Products: Vehicle exhaust extraction systems. 17

PREVOST



See Ad On Page 72

35 Gagnon Blvd.

Sainte-Claire, Quebec G0R 2V0 CANADA

418-883-3391

Email: prevostcar@volvo.com

Website: www.prevostcar.com

Company Officers: Francois Tremblay, President; Clay Flynt, Vice President of Parts and Service; and Jack Forbes, Vice President, North American Sales

Products: North American manufacturer of passenger coaches as well as conversion coaches for high-end motorhomes and specialty conversions. The Prevost H-Series provides tall, high-deck coaches with panoramic views and under-floor storage capacity of 470 cubic feet. The Prevost X-Series offers low overall height for the premi-

um coach market, while maintaining a floor-to-ceiling height of 80 inches and a wheelbase of 334.5 inches. The Volvo 9700 offers quality, performance, economy, comfort and safety. The powertrain takes advantage of the coordination between the Volvo D13 engine and I-Shift transmission. This integration results in better performance and engine management, fuel savings and easier service scheduling. 17

Prevost Parts

Email: prevostparts@volvo.com

Website: www.prevostcar.com

Online Parts Ordering:

www.prevostcar.com/content/online-parts-ordering

Prevost U.S. Parts Customer Service Center

2200 Point Blvd., Suite 100

Elgin, IL 60123 USA

Toll Free: 1-800-799-9938 Admin., 1-800-621-5519 Coach, 1-877-999-8808 Transit

Phone: 1-847-844-7680

Prevost Canadian Parts Customer Service Center

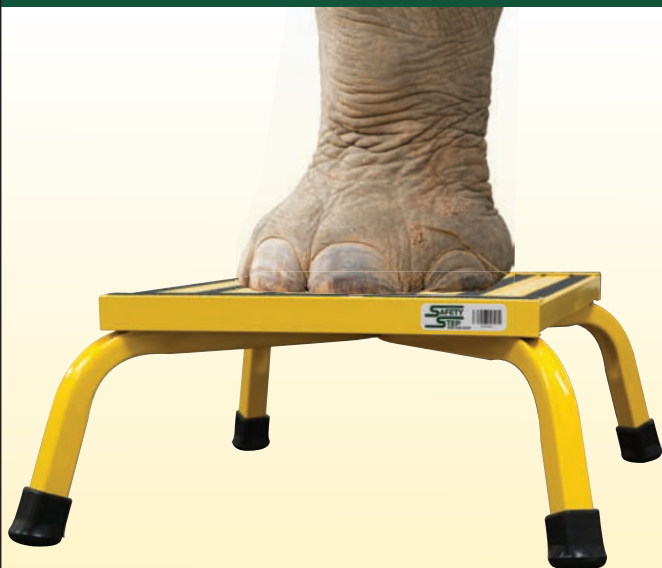
2955-A, Watt Ave., Quebec, Quebec G1X 3W1

Toll Free: 1-800-463-8876

Phone: 1-418-654-0174, 1-418-653-0948

Products: Prevost offers 24/7 emergency parts ordering and shipping, and 24/7 online parts ordering with a special discount. Prevost parts warehouses use RF barcode technology for quick shipment of parts, and offers same-day shipping of stock parts anywhere in the United States and

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Canada for orders received before 2 p.m. Prevost's computerized parts catalog provides immediate access to all coach assemblies, sub-assemblies and components. Prevost Parts provides replacement parts for all makes and models of coaches and transit buses, and is the exclusive distributor of Prevost, Volvo Bus and Nova Bus certified parts and components. The Prevost Parts and Service Network consists of 11 Prevost Parts and Service Centers, 45 mobile service vans, and more than 150 Prevost-trained and certified service providers. The service network is the industry's exclusive provider of certified service for Prevost vehicles, Volvo engines and Volvo I-Shift transmissions. The service providers are strategically located throughout Canada and the United States and offer service for every make and model of coach, motorhome and bus. 17

PROAIR, LLC



2900 County Rd. 6 W
Elkhart, IN 46514 USA
574-264-5494

Website: www.proairllc.com

Products: Manufactures air conditioning, heating and defrost systems for all types of buses and shuttle vehicles. Specializes in climate

control systems for driver and passenger areas, and also stocks a complete line of related parts. An ISO 9001:2008 certified company that has been in operation since 1978. Works very closely with customers to ensure that products and processes are compliant with their requirements. It is involved with the OEM's on many levels, from providing industry feedback to various projects, testing of products, advance notification of changes and involvement in problem solving. ProAir has a satellite operation located in Rancho Cucamonga, CA, which serves as a warehouse and sales office for western U.S. customers. 17

PROFUSION INDUSTRIES



See Ad On Page 70

822 Kumho Dr.
Fairlawn, OH 44333 USA
330-668-7694

Email: kbell@profusionindustries.com

Website: www.profusionindustries.com

Products: U.S. manufacturer of heavy-duty flooring and entry step components. Supplier to original equipment manufacturers. Offers full line of rubber-type marbled rib and smooth

flooring products, and slip resistant European-type flooring products for shuttle and transit products. Flooring is available as a prewelded assembly for a complete bus floor, in all rib, all smooth, or with a rib center aisle. Standard width rolls are also available for pieced installation. Widths range from 79 to 114 inches. ProFusion also offers entry treads, nosings, and standee lines, including replacement parts for all shuttle and transit brands. Proprietary processes provide for short lead times. 17

Protective Insurance Company

111 Congressional Blvd., Suite 500
Carmel, IN 46032 USA
800-644-5501

Website: www.protectiveinsurance.com

Products: Protective Insurance Company, A+ rated by A.M. Best, specializes in providing insurance for the transportation industry. It's licensed in all 50 states, the District of Columbia, Puerto Rico and all Canadian provinces to provide comprehensive insurance programs (including, but not limited to, auto liability and workers' compensation options) for motorcoach operations and limousine services. 16

Q'Straint/Sure-Lok

5553 Ravenswood Rd., Ste. 110
Fort Lauderdale, FL 33312 USA

Email: info@sure-lok.com





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E-mail: sales@dixie-electric.com
www.dixie-electric.com

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RBS - RELATIONAL BUS SYSTEMS, INC.



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Cherry Valley, NY 13320 USA
800-448-7001

Email: manager@rbs2000.com

Website: www.rbs2000.com

Products: RBS, Inc. designs, implements and supports Tour and Charter Management systems with more than 500 customers in North America. Products include:

GoTour Management System, a browser-based system, manages tour reservations, itineraries, receivables and payables, produces customer documents and management reports for group and retail tours. The RBS cloud-based system is hosted and backed up in the cloud using AWS (Amazon Web Services). RBS is now distributing GoTourV4, which includes "Type-to-Find" searches, pdf reports. Also available is GoPay, RBS's highly secure online credit card authorization feature;

GoChart Charter Management System features customer and contract management, sched-

ule and dispatch, and accounts receivable. Modules allow system customization to fit a company's needs and size. Powerful, user definable security requiring unique login and password is available;

Offsite Backup and Recovery provides daily offsite data backup and features limited online access to a customer's data in the event of a disaster;

Web Manager modules include simple, reliable, real time credit card authorization for GoChart and GoTour; online quote generation and notification; and web access to drivers' orders for GoChart. Demos for GoTour and GoChart are available by appointment. 17

Resorts Casino Hotel

1133 Boardwalk
Atlantic City, NJ 08401 USA
800-772-9000

Website: www.resortsac.com

Products: Casino, hotel and restaurants, including the Jimmy Buffett's Margaritaville entertainment complex. 17

REV Group

1441 Brickell Ave., Suite 1007
Miami, FL 33131 USA
786-464-8986

Website: www.revgroup.com

Products: REV (NYSE: REVG) is a designer, manufacturer and distributor of specialty vehi-

cles and related aftermarket parts and services. It serves a diversified customer base primarily in the United States through three segments: Fire & Emergency, Commercial and Recreation. REV provides customized vehicle solutions for applications including: essential needs (ambulances, fire apparatus, school buses, mobility vans, and municipal transit buses), industrial and commercial (terminal trucks, cut-away buses and street sweepers) and consumer leisure (recreational vehicles "RVs" and luxury buses). The REV brand portfolio consists of 27 established principal vehicle brands. Several of these brands pioneered their specialty vehicle product categories and date back more than 50 years. 17

RLI Transportation

9025 N. Lindbergh Dr.
Peoria, IL 61615 USA
800-331-4929

Website: www.rlicorp.com

Products: Insurance for the bus and motorcoach industries. 17

Rotary Lift

2700 Lanier Dr.
Madison, IN 47250 USA
800-640-5438

Email: userlink@rotarylift.com

Website: www.rotarylift.com

Products: Rotary is a manufacturer of lifts



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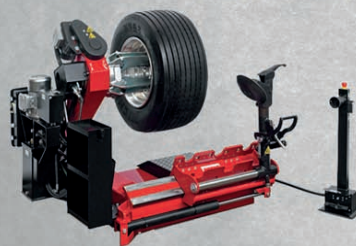


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designed to improve technician productivity and fleet uptime. 17

RouteMatch Software

1201 W. Peachtree St., NW, Ste. 3300
Atlanta, GA 30309 USA
404-876-5160

Email: sales@routematch.com

Website: www.routematch.com

Products: Software systems for schedule and route optimization, reporting and compliance. 14

RRL Insurance Agency

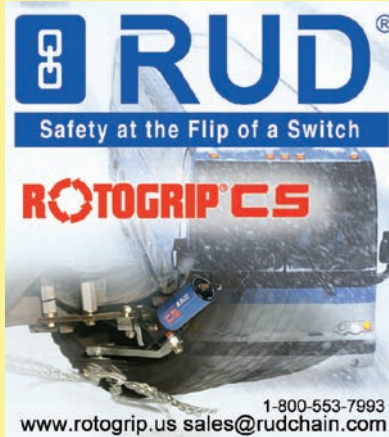
4450 W. Eau Gallie Blvd., Suite 115
Melbourne, FL 32934 USA
800-333-7754

Website: www.rrl-ins.com

Products: Public livery insurance for the following: airport and employee shuttle, charter bus, limousine, luxury sedan, motorcoach, park and fly, school bus, social service, taxi, trolley, garage, valet parking, car rental and more. RRL insurance specializes in providing commercial insurance and risk management services to those in the public livery industry. 15

RUD-CHAIN, INC.

840 N. 20th Ave.
Hiawatha, IA 52233 USA
800-553-7993
Email: sales@rudchain.com
Website: www.rotogrip.us



Products: RUD is a leading manufacturer of traction devices and a solution based company committed to providing traction solutions for the safe operation of motor vehicles under slick, icy and snowy road conditions. ROTOGrip® CS, RUD's Automatic Tire Chain System for low profile vehicles, permanently mounts to the vehicle suspension assuring that any operator is well equipped for all road conditions.

The ROTOGrip® CS system allows the vehicle to remain in transit in otherwise slick conditions and up to speeds of 30 MPH, keeping both the passengers and the driver safe, and bus fleets on schedule. Once activated, the chain is spread underneath the vehicle's tires, giving the

driver the additional traction needed to keep the bus from sliding on the icy roads, while eliminating the need of installing and removing traditional wrap chains. 17

SAFETY STEP LLC



See Ad On Page 43

5304 Valley Park Dr.
Roanoke, VA 24015 USA
540-362-9636

Email: aguardipee@safetystep.net

Website: www.safetystep.net

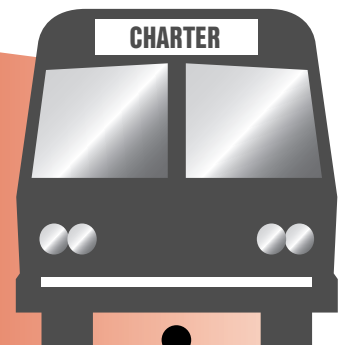
Company Officers: Paul Huffman, President; Anna Guardipee, Vice President

Products: All transportation Safety Steps are designed with commitment to safety and quality. Its full line of transportation step stools all have the same safety features: Anti-tip design; rugged, all aluminum light-weight construction and lab tested; non-slip gripper strips and rubber leg tips to hold Safety Step and passengers securely in place on all surfaces, and in any weather. Various platform sizes, heights and powder coat finishes are available to suit passengers' specific needs. 17



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Sardo Bus & Coach Upholstery

503 S. Main Ave.

Minneola, FL 34715 USA

800-654-3824

Email: sandy@sardobus.com

Website: www.sardobus.com

Company Officers: Lou Sardo, President; Sandy Pollis, President of Sales; Kathy Cruse, National Sales Manager

Products: Upholstery refurbishment; flooring replacement/repair; seating needs; interior refurbishment and detailing. 17

Saucon Technologies

2455 Baglyos Circle

Bethlehem, PA 18020 USA

484-241-2514

Website: www.saucontds.com

Products: GPS tracking, reporting options and dispatch tools for various types of transportation providers. 16

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Via Caduti di Sabbiuno

83/C -Loc. Bazzano

Valsamoggia, BO 40053 ITALY

+39 051 832587

Email: info@scalabros.it

Website: www.scalabros.it

Products: Bus components including manual and motorized sunshades, escape roof hatches and floorservice hatches. 17

SERVICE INSURANCE AGENCY, LLC

SERVICE INSURANCE AGENCY, LLC

See Ad On Page 44

6850 Catawba Ln.

Richmond, VA 23226 USA

800-444-0205

Website: www.serviceins.com

Products: Service Insurance Agency, Inc. has been providing insurance and related products to the passenger transportation industry since 1952. Its professional staff is trained to provide the highest quality customer service and offers solutions for the unique insurance needs of its passenger transportation customers. An independent company, Service Insurance writes insurance for motorcoaches, limousines, vanpools, city transit buses, airport shuttles and school buses. 07

Shriver-Capacity Insurance Agency, LLC

One Oakbrook Terrace, Ste. 209

Oakbrook Terrace, IL 60181 USA

630-833-0480

Website: www.shriverinsurance.com

Products: Family owned agency since 1963. Let us show you what sets us apart from other agencies. 16

SLEC, Inc.

23 Fontana Ln., Suite 109

Baltimore, MD 21237 USA

443-730-1023

Email: slec@slec.com

Website: www.slec.com

Products: SLEC is American owned, and manufactures in the United States. Its new lift, designated the 18Type is robust, reliable and innovative. Over the past 10 years, it has developed an active market for factory rebuilt lifts. 16

Sonny Merryman Inc.

5120 Wards Rd.

Evington, VA 24550 USA

434-821-1000

Email: sales@sonnymerryman.com

Website: www.sonnymerryman.com

Products: Representing Abilitrax, ENC, El Dorado, Diamond Coach, Berkshire Coach, ARBOC, Braun, Elkhart Coach, Starcraft, Startrans, and TransitWorks. 17

Specialty Vehicles (SVI, Inc.)

440 Mark Leany Dr.

Henderson, NV 89011 USA

800-SVI-TRAM

Website: www.specialtyvehicles.com

Products: New and used trolleys, trams, electric shuttles, and other types of people movers. 16

Starcraft Bus

2367 Century Dr.,

Goshen, IN 46528 USA

800-348-7440

Website: www.starcraftbus.com

Products: Starcraft Bus is a North American shuttle bus manufacturer. Services markets including hotels, churches, retirement centers, tour operators, and all aspects of public and private transportation. 15

STERTIL-KONI

stertil KONI

200 Log Canoe Circle

Stevensville, MD 21666 USA

800-336-6637, 410-643-9001

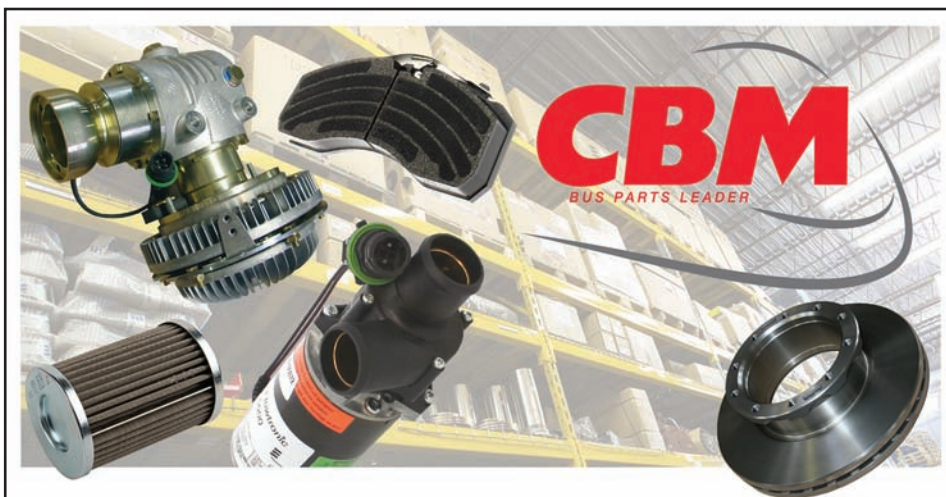
Email: lifts@stertil-koni.com

Website: www.stertil-koni.com

Company Officer: Dr. Jean DellAmore, President

Products: In business for more than 50 years, delivering high-precision, quality, safe and durable lifting systems. Supplier to companies and transit agencies, municipalities, state agencies, the U.S. military, school districts, ports and more. Serving the North American market via a network of trained distributors who provide global reach with local expertise. Suited for all bus types, including transit, paratransit, coach, tour and school. Product range includes mobile column lifts, platform lifts, in-ground lifts, 2-post and 4-post lifts.

The in-ground telescopic piston DIAMOND LIFT is electronically synchronized for safety and convenience and has a capacity of up to 105,000 lbs. in three-piston configuration. The in-ground scissor ECOLIFT provides universal access to all sub-components including brakes and wheels, has an ultra-shallow design—recommended for high ground water or bedrock and is relocatable. The platform SKYLIFT, with a lifting capacity between 62,400 and 78,000 lbs., is a clear floor lift with no crossbeams or obstructions between the lifting legs or runways. The 4-post lift offers the safety of a platform lift and a lift capacity ranging from 30,000 lbs. up to 132,000 lbs. Mobile column lifts are shipped as standard with a full-color, high-resolution and 7" touch screen control panel. Portable lifts can be used indoors or outside and have lifting capacities from 14,000 lbs. to 40,000 lbs. per column. 17



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m.urban@cbmcompany.com

Contact in USA
Walt SUPPLEE
610-724-0071
w.supplee@cbmcompany.com

**STEWART & STEVENSON POWER
PRODUCTS LLC ATLANTIC DIVISION**



See Ad On Page 18

180 Route 17 South
Lodi, NJ 07644 USA
201-489-5800

Website: www.atlanticdda.com

Products: Atlantic Detroit Diesel - Allison - A Stewart & Stevenson Company, is engaged in the sale and servicing of Detroit Diesel, Mercedes-Benz, and alternative fuel engines; and Allison transmissions and related components, parts and accessories, for equipment serving various on- and off-highway markets. This includes medium and heavy-duty trucks, buses, and fire and emergency vehicles. 16

SUTRAK CORPORATION



See Ad On Page 32

6899 East 49th Ave.
Commerce City, CO 80022 USA
303-287-2700

Website: www.sutrakusa.com

Products: ISO 9001 Certified. Heating, ventilating and air conditioning systems for light rail vehicles, people movers and buses, including school buses. 10

Sys2K

528 Northlake Blvd., Ste. 1000
Altamonte Springs, FL 32701 USA
407-358-2000

Email: marketing@sys2k.com

Website: www.sys2k.com

Products: Sys2K's Infinity Business Management Software is a Windows-based business solution. Selected by an international General Motors team for implementation at GM's Chinese parts and service outlets. Daimler Corporation uses Sys2K for its North American Setra tour bus plant. 15

TEKNOWARE



120 Wampus Ln.
Milford, CT 06460 USA
203-878-8567

Website:

www.teknoware.com/en/vehicle-lighting

Products: Outstanding lighting design for public transport vehicles. Teknoware provides high quality lights and lighting systems for new vehi-

cles as well as for refurbishment and LED upgrading projects. It offers lighting solutions that are integrated with the other decor of the vehicle and provide sufficient and pleasant lighting. 17

TEMSA USA/CH BUS SALES, LLC



See Ad On Page 7

1645 Lyndale Ave., North, Suite 102
Faribault, MN 55021 USA
507-331-7911

Email: info@chbussales.com

Website: www.chbussales.com

Company Officers: Duane Geiger, President & CEO; Tim Guldin, Vice President of Sales & Service Southeast; Tony Mongiovi, Vice President of Sales & Service Northeast; Tim Vaught, Vice President of Sales, Service & Product Development South

Products: Exclusive distributor of Temsa motorcoaches in North America, offering the TS30, TS35E, and TS45 Temsa products. Temsa uses high quality production standards stressing customer satisfaction. The Temsa TS30 and TS35E coaches are fully integral mid-size coaches that provide the same comfort ride and drive as a full-size coach but are more appropriate for smaller groups. The TS45 full-sized coach, recently updated in 2017, has top safety features as standard options. All of the U.S. Temsa coaches are constructed from stainless steel for extra durability and safety, and are tested to ensure the high-

est standards. Equipped with a Cummins/Allison driveline, Temsa models provide raw power and optimum serviceability.

In addition to these Temsa products, CH Bus Sales is focused on superb after-sales service and support through parts availability, warranty support, technical assistance, driver training, and repair services. In order to provide increased support to customers throughout the United States, CH Bus currently has four full-service facilities, in addition to a nationwide network of Authorized Service Providers. CH Bus's full-service locations can be found in Orlando, FL; Fort Worth, TX; Burlingame, CA; and Pine Brook, NJ. 17

TextSpeak

1 Compo Rd.
Westport, CT 06880 USA
203-803-1069

Email: esales@textspeak.com

Website: www.textspeak.com

Products: Text-to-speech audio announcements, passenger information systems, paging and emergency notification, ADA compliance. 17

Thermo King Corp.

314 W. 90th St.
Minneapolis, MN 55420 USA
253-686-4284

Website: www.thermoking.com

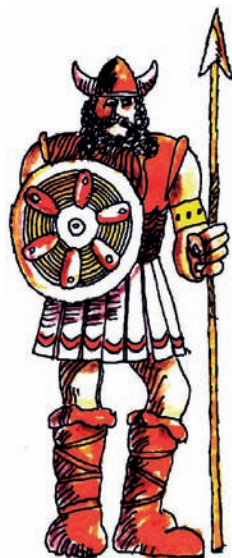
Products: Bus/motorcoach air conditioning and heating parts and systems. 14

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Email: norse@norsesys.com

Phone : (800) 769-8468

Web : www.norsesys.com

Website: www.tibinsurance.com

Company Officer: Jeff McAnany, Vice President of Sales

Products: A brokerage firm dedicated to the transportation industry, offering auto and general liability, physical damage, workers' compensation and bonds. Specializing in, and committed to the transportation industry. Offices from Los Angeles to New York. Focusing only on the transportation marketplace. 16

TRANS/AIR MANUFACTURING



480 East Locust St.
Dallastown, PA 17313 USA
717-246-2627

Website: www.transairmfg.com

Products: Trans/Air Manufacturing is an ISO 9001 registered firm, manufacturing a full line of climate control systems for the school, commercial and electric/hybrid vehicle markets. Units, parts, service, training, warranty and new or aftermarket installations are available through factory-owned operations or a network of distributors throughout North America. 17

Transign LLC

3777 Airport Rd.
Waterford, MI 48329 USA
248-623-6400, 855-535-7446

Email: info@transignllc.com

Website: www.transignllc.com

Products: Provider of LED destination signs, run number boxes, roller curtain signs and passenger information systems since 1959. Serves clients in the United States and Canada. Transign is a WBE Certified company, and meets Americans with Disabilities Act (ADA) standards. Products are manufactured in Waterford, MI, USA and are Buy America compliant. 16

TRANSIT & PARATRANSIT COMPANY (TAPTCO)



See Ad On Page 41

5601 Hudson Dr.
Hudson, OH 44236 USA
630-235-4457

Website: www.taptco.com

Products: Training programs for transit and paratransit bus drivers. 14

Transit Sales International

1863 Service Ct.
Riverside, CA 92507 USA
951-682-2557

Email: sales@transitsales.com

Website: www.transitsales.com

Products: Provides quality, used transit buses to customers in the United States, Canada, Mexico and beyond. 14

TRANSITWORKS



See Ad On Page 38

4199 Kinross Lakes Parkway, Suite 300
Richfield, OH 44314 USA
855-337-9543

Website: www.transit-works.com

Products: A manufacturer of commercial shuttles, transporters and mobility vans. The company has been the exclusive builder of MobilityWorks Commercial vehicles for over a decade. The company has manufacturing facilities in Ohio and Kansas. 16

Translite Enterprises - Bus Glass Distributors

107 Trumbull St., K Bldg.
Elizabeth, NJ 07206 USA
800-934-3450

Email: info@transliteent.com

Website: www.translitebusglass.com

Products: Windshields and side glass for coach, school bus and transit. 17

TRIMARK CORP.



500 Bailey Ave.
New Hampton, IA 50659 USA
641-394-3188

Email: tips@trimarkcorp.com

Website: www.trimarkcorp.com

Products: TriMark is an employee-owned company in the design and manufacture of hardware products for the bus/motorcoach, recreational vehicle, agricultural, truck, construction, and industrial enclosure markets. It offers a wide range of door and compartment handles, rotary and slam latches, locking systems, ignition locks, hinges, linkages and electronics including power lock actuators and keyless entry and related components.

The TriMark corporate headquarters are located in New Hampton, IA. TriMark serves the China market through TriMark Xuzhou, and the European market through its subsidiary, TriMark Europe Ltd. TriMark Europe also manufactures and sells the West Alloy range of products including locks, hinges, window stays and associated fittings for industrial and leisure vehicles. 16

Turbo Images

1225 107 E. Rue
Saint Georges, QC G5Y 8C3 CANADA
888-219-8872

Website: www.turbo-images.com

Products: Fleet design and graphics. The company provides creative design services, leading edge digital printing, bus wraps, onsite installation across North America, installation at the factory prior to delivery, removal services, and an after-sales online parts reordering system. 16

TURTLE TOP INC.



See Ad On Page XX

67819 State Road 15
New Paris, IN 46553 USA
800-296-2105

Website: www.turtletop.com

Products: The Turtle Top family of buses feature sophisticated styling and offer luxurious travel amenities for the mid-size coach market segment. 17

United Motorcoach Association (UMA)

113 S. West St., 4th floor
Alexandria, VA 22314 USA
800-424-8262

Email: info@uma.org

Website: www.uma.org

Products: UMA is an association of motorcoach owners and industry suppliers, with over 1,000 members located in North America. 16

UNITED STATES WARRANTY CORPORATION (USWC)



See Ad On Page 27

6150 Parkland Blvd.
Cleveland, OH 44124 USA
800-233-9878

Email: cgoebel@uswceagle.com

Website: www.uswceagle.com

Products: USWC provides commercial warranty service contracts for new and used buses, vans, mini-vans, cut-a-way, transit and para-transit buses and more. In business since 1975. 17

USSC Group

150 Gordon Dr.
Exton, PA 19341 USA
866-312-6820

Website: www.usscgroup.com

Products: USSC designs and engineers seating for many types of vehicles. This includes durable and ergonomically-designed seats to reduce day-to-day driver fatigue and stress. 13

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VAN HOOL N.V.



See Ad On Page 5

Bernard Van Hoolstraat 58
Lier (Koningshooikt) 2500 BELGIUM
00-32-3-420-21-94

Email: sales.bc.usa@vanhool.be

Website: www.vanhool.be

Products: Van Hool is an independent Belgian manufacturer of buses, coaches and utility vehicles. 17

VANNER, INC.



See Ads On Pages 17, 39

4282 Reynolds Dr.
Hilliard, OH 43026 USA
800-ACP-OWER (800-227-6937)

Website: www.vanner.com

Products: Hybrid Beltless Alternators™ (HBA) are high efficiency DC to DC converters for Allison H40/50EP Hybrids. Eliminates alternators and associated components. Enough capacity to power variable speed electric radiator fans while running cool and efficiently. Also, VANN-BUS Electrical Systems transmit accurate information about the 12/24v vehicle batteries with analysis and monitoring 24/7 with state of health, over and under voltage, battery imbalance and temperature, J1939 communication with MUX and telemetry systems. Enables state-of-charge management lengthening battery life. Also can work in a closed-loop manner with the Hybrid Beltless Alternator™.

Vanner also offers battery equalizers for MBBM battery monitoring. StartSentry Ultra-capacitors also provide short bursts of energy and eliminate jumpstarting, reduce operational cost and downtime, reduce damaging drain on 12/24v vehicle batteries, and will start a vehicle with a dead battery. Vanner inverters and AC Power systems can power 110v AC outlets at passengers' seats in buses and coaches. Battery chargers provide high performance 3-stage battery charging for 24v DC battery banks for buses and coaches. 11

VAPOR BUS INTERNATIONAL - A WABTEC COMPANY



1010 Johnson Dr.
Buffalo Grove, IL 60089 USA
847-777-6400

Email: vaporbusinfo@wabtec.com

Website: www.vapordoor.com

Products: Door equipment supplier to the North American bus industry, offering products for transit and commuter buses, intercity and motor-coaches, shuttle and commercial vehicles. Offers complete automatic door systems as well as indi-

vidual components such as actuator devices, door controls, door panels, seals, and door accessories. Rugged, high performance actuators available in electric or pneumatic configurations. Door control options range from simple electro-mechanical devices to high-capability, micro-processor-based systems. 15

Vehicle Inspection Systems, Inc. (VIS)

6317 McCoy Rd., Suite 110
Orlando, FL 32822 USA
407-206-3615

Email: info@vischeck.net

Website: www.vischeck.net

Products: The manufacturer and distributor of the VIS-Polish, VIS-Shine, and Squirrel wheel safety device. VIS has been serving the heavy-duty vehicle, truck, and bus industry since 1994. 16

Voith Turbo

25 Winship Rd.
York, PA 17406 USA
717-767-3200

Email: robert.wiss@voith.com

Website: www.voith.com

Products: Voith's DIWA.6 automatic transmission is lowering fuel consumption, while bringing optimum performance through state-of-the-art technology. 17

Volvo Group North America

7900 National Service Rd.
Greensboro, NC 27409 USA
336-393-2000

Website: www.volvogroup.com

Products: A global manufacturer of buses, trucks, construction equipment and drive systems. 16

WEH Technologies Inc.

24903 Laguna Edge Dr.
Katy, TX 77494 USA
832-331-0021

Website: www.weh.us

Products: WEH offers an extensive range of CNG refueling products. For dispensers, this includes nozzles, breakaways, hoses and filters. For vehicles, this includes receptacles and check valves. 16

Welch Industries

650 Red Oak Rd.
Stockbridge, GA 30281 USA
770-474-1150

Email: wanda@welchindustries.com

Website: www.welchindustries.com

Products: Compressors, condenser coils, hoses, expansion valves, and other air conditioning parts. 17

Wheeler Bros., Inc.

384 Drum Ave.
Somerset, PA 15501 USA
800-842-7285

Email: info@wheelerfleet.com

Website: www.wheelerfleet.com

Products: Brake components, body/lighting, filters, starters, alternators, mirrors, belts/tensioners, wiper components, exhaust, batteries, fluids/chemicals. 17

WILLINGHAM INC.



See Ad On Page 30

20008 244th Ave. S.E.
Maple Valley, WA 98038 USA
425-432-9867

Website: www.willinghaminc.com

Products: Seatcovers, complete interiors, floors, step tread kits, parcel rack door and bay door pistons, foam rubber replacement kits, net pockets, cup holders, grab handles and accessories. Seat parts for all models. 12

World Trans

415 W. 6th St.
South Hutchinson, KS 67505 USA
620-662-9000

Website: www.worldtransbus.com

Products: A subsidiary of REV Group. Manufactures buses on the Ford Transit, E-450 and GM chassis. The World Trans 22T and 24T narrow body maneuvers easily. Front-end visibility improves safety for drivers and up to 18 passengers. 16

XALT LLC



2700 S. Saginaw Rd.
Midland, MI 48640 USA
989-486-8501

Email: powerup@xaltenergy.com

Website: www.xaltenergy.com

Products: Leveraging proven lithium ion chemistry, XALT Energy is a leader in the development of lighter, smaller and more powerful energy solutions for commercial fleets. It unites scalable large-format cell technology with manufacturing expertise, commercial market knowledge and a range of strategic partners. The company's goal is to help fuel customer innovations in commercial transportation and other industries. 17

**See Busline's 2018
Suppliers Directory Form
On Page 52**

Busline Magazine's Suppliers 2018

A Directory of Manufacturers and Suppliers to the Motorcoach, Transit, Specialty Vehicle & Para-Transit Industries

Company Profile

Free Listing

Deadline: Friday, June 15, 2018

Mail to: Busline Magazine, 204 E. Main, P.O. Box 130, Arcola, IL 61910 - USA

Email rankinmag@consolidated.net • Phone 800-598-8083 (US) • 217-268-4959 • FAX 217-268-4815

The following form will be used to compile a company profile to be included in **Suppliers 2018**, published in the **July/August 2018** issue of Busline Magazine. **Suppliers 2018** is an international suppliers directory that will be read all year long by motorcoach, transit, specialty vehicle and para-transit companies.

Please fill out and return as soon as possible and no later than **Friday, June 15, 2018**. You may also email the information requested below to: rankin@consolidated.net; please use subject line, "Busline Suppliers." Thank you for your help in making this suppliers directory the most helpful and most comprehensive yet.

SUBMITTED BY: _____

COMPANY NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ COUNTRY: _____

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Forest River Announces Acquisition Of Turtle Top

According to a press release, "Forest River, Inc., a manufacturer of recreational vehicles, pontoon boats, cargo trailers and buses has acquired certain assets of Turtle Top, a bus manufacturer located in New Paris, IN."

Turtle Top designs and manufactures buses and specialty vehicles for the motorcoach industry, as well as numerous state and government agencies. It has dealer locations throughout the United States and Canada.

David Wright, of Forest River said, "We are excited to welcome Turtle Top to the Forest River family. Turtle Top and its dedicated employees have built a history of integrity, quality and innovation and have one of the best reputations in our industry today. We are honored that they have chosen Forest River to continue the tradition that they have dedicated themselves to building for more than 50 years."

Turtle Top's current bus models include the Van Terra, VT3, Odyssey, Odyssey XL, Odyssey XLT and MPV. Turtle Top's specialty division builds vehicles including limousines, bloodmobiles, and prisoner transport units to mobile offices.

For more information about
Turtle Top and Forest River, Inc.,
please visit turtletop.com or forestriverinc.com.

Made by Camira.

We design and weave moquette and flat-woven fabrics for motorcoach interiors, to the highest standards of durability and safety. See our full range of capabilities at BusCon, booth 618.

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BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

TURTLE TOP



Odyssey XLT

The Odyssey XLT shuttle bus and motorcoach series provides up to 51 passengers with an outstanding travel experience. Built on the Freightliner FM2 chassis, Turtle Top gives added focus toward road stability, passenger comfort, vehicle dependability, quality, and safety.

Customized travel amenities and increased passenger and storage capacity are available for churches, colleges, city and county transportation authorities, assisted living services, cross-country touring companies, excursion companies and many more transportation opportunities.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
Website: www.turtletop.com

ODYSSEY XLT FEATURES

- Aerodynamic automotive styling
 - Clear view windows
- Up to 51 passenger capacity - CDL required
- Wide interior with double row luxury seating
- Flexible floor plans including wheelchair capacity
 - Meets and exceeds FMVSS regulations
 - Qualifies for "Buy America"
- Steel roll cage with full perimeter steel floor
 - Body and air conditioning warranty

TURTLE TOP



Odyssey XL

The Odyssey XL shuttle bus and motorcoach series extends Turtle Top's most popular shuttle to provide up to 37 passengers with a great ride. These are available on the Ford F550, F650, F750 and Freightliner chassis and provide road stability, passenger comfort, dependability, quality, and safety.

Selecting the Odyssey XL increases passenger capacity for churches, colleges, city and county transportation authorities, assisted living services, cross-country touring companies, excursion companies and many more transportation opportunities.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
Website: www.turtletop.com

ODYSSEY XL FEATURES

- Aerodynamic automotive styling
 - Clear view windows
- Up to 37 passenger capacity - CDL required
- Wide interior with double row luxury seating
- Flexible floor plans including wheelchair capability
 - Meets and exceeds FMVSS regulations
- Qualifies for Buy America and is Altoona tested
- Steel roll cage with full perimeter steel floor
 - Body and air conditioning warranty

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

TURTLE TOP



Odyssey

The Odyssey family of buses provides a first-class travel experience for up to 25 passengers on the Chevrolet and Ford chassis. With innovation, styling, and quality, the Odyssey shuttle bus is the best choice for church, day care, airport shuttle, assisted living, college, sports team and mobile business... just to name a few.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
www.turtletop.com

ODYSSEY FEATURES

- High quality Ford E-450 or Chevrolet G-4500 chassis
 - Aerodynamic automotive styling
 - Clear view windows
 - Up to 24 passenger capacity*
 - Low, wide, enclosed entrance
- Flexible floor plans including wheelchair capability
 - Meets and exceeds FMVSS regulations
- Qualifies for Buy America and is Altoona tested
- Steel roll cage with full perimeter steel floor
 - Body and A/C warranty second to none

*CDL required

TURTLE TOP



Terra Transit

The Terra Transit shuttle bus is an economical complement to Turtle Top's mid-size fleet. This abridged version of the Odyssey also offers seating for up to 25 passengers, and maintains the same safety standards that is known at Turtle Top. Riders find it easy to enter and exit with ample headroom and aisle passage.

With a variety of floor plans, users can meet their needs for storage, seating preferences, and wheelchair accessibility. A full roll cage, quality construction, and 2-year warranty make this an affordable and practical choice for safe, dependable transportation.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
Website: www.turtletop.com

TERRA TRANSIT FEATURES

- Up to 25 passenger capacity - CDL required
 - Low, wide enclosed entrance
- Flexible floor plans including wheelchair capability
 - Meets and exceeds FMVSS regulations
- Qualifies for "Buy America" and is Altoona tested
- Steel roll cage with full perimeter steel floor
 - Body and air conditioning warranty

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

TURTLE TOP



Van Terra

The Van Terra shuttle bus showcases both strength and versatility. All types of passengers, including senior living agencies, find it easy to enter and exit with ample headroom and aisle passage. It is a great alternative to the standard 15-passenger van.

The Van Terra maneuvers like a van but has the stability of a dual rear wheel bus. Extended rear wheel stance with a full roll cage, quality construction, and sleek styling make this an affordable and practical choice for safe dependable transportation.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
Website: www.turtletop.com

VAN TERRA FEATURES

- 15-18 passenger alternative*
- Low, wide enclosed entrance
- Wide aisle with interior headroom
- Wide wheelbase stance for road stability
- Flexible floor plans, including wheelchair capability
 - Meets and exceeds FMVSS regulations
 - Altoona tested
- Steel roll cage with school bus roll-over crush test
 - CDL license not required in most states**
 - The most storage in its class

*Some floorplans include wheelchair/luggage areas that reduce the number of seats. 18 seats is the maximum possible occupancy in this class.

**15 and under do not require CDL in most states. 16 passenger and above do require CDL.

TURTLE TOP



VT3

The new VT3, a third generation Van Terra, represents the state-of-the-art future for all the shuttle bus industry. The Turtle Top VT3 is constructed on Ford's new transit cutaway with gas or diesel options for its power train. Lightweight materials such as 6360 aluminum (aircraft grade) are used exclusively for the cage structure, which provide superior strength. They also conserve enough weight necessary to remain under 10,350 GVWR for the chassis. This patented, extruded cage structure sets the standard for the future designs of Turtle Top products.

The aerodynamic exterior and comfortable interior has also been redesigned featuring great driving visibility and sophisticated automotive styling. Passenger counts from 1 to 17 can be accomplished within weight requirements. This all translates to a lighter weight vehicle with improved fuel economy that is a pleasure to drive down the road.

Turtle Top
67819 State Road 15, New Paris, IN 46553 • 800-296-2105
• Email: matts@turtletop.com • Website: www.turtletop.com

VT3 FEATURES

- Ford Transit S8P cutaway chassis
 - Up to 17 passengers *
- Patented, aircraft grade aluminum roll-cage structure for superior strength
- Aerodynamic exterior with sophisticated, automotive styling
 - Under-body lighting at entry locations
- Retractable 9-inch ground-to-first-step height with wide entrance
 - Ultra-quiet insulation package
- Exceptional visibility and handling for driver
- Upper, scenic passenger windshield and generous side windows standard
- Sleek interior with accent trim and optional dim-able lighting
 - Wide aisle with interior headroom
 - 10,350 GVWR
- CDL license not required in most states **

* Some floorplans include luggage areas that reduce the number of seats. The maximum possible occupancy in this class is 17 seats.

** Vehicles with 15 occupants or less do not require CDL in most states. Those with 16 or more do require a CDL.

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

TURTLE TOP



Command Unit

Having a plan for emergencies is the best way to stay ahead of any crisis. With on-board treatment instruments, squad areas, conference rooms, communication centers - even a galley - Turtle Top offers a full range of custom-built mobile emergency and command vehicles that offer versatility and maneuverability.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
www.turtletop.com

COMMAND UNIT FEATURES

- Many custom floor plans
 - Multiple entrances
- Completely enclosed step-wells
- Custom built cabinetry through out
- Attractive interior upholstery, flooring and cabinetry
 - Tinted windows
 - Generator power option
 - Integrated audio/video systems
 - SMART Screen presentation
- Exterior audio/video and work stations
 - Surveillance camera systems
 - Sirens
 - Awnings
- Restroom, galley, and work space options

TURTLE TOP



Prisoner Transport Vehicle (PTV)

Whether moving four prisoners, or 44, Turtle Top has a full range of safe, secure vehicles complete with seating, isolation cells and even guard offices - all built onto a rugged, highly maneuverable chassis.

Turtle Top
67819 State Road 15
New Paris, IN 46553
800-296-2105
Email: matts@turtletop.com
www.turtletop.com

PTV FEATURES

- 15 to 50 prisoner capacity
- Curved aerodynamic automotive styling available on all chassis
 - Completely enclosed step-wells are standard
- Aluminum Diamond Plate rear bumper for ease of entry for shackled prisoners
- Rubber flooring, can be coved up to wall to facilitate clean out
 - Separate, secured guard areas
- Prisoner security packages - 9 ga. expanded metal components
 - Fiberglass Citi-Seats for prisoner seating
 - Guard weapon storage
- 31 percent light transmission windows
 - Integrated audio/video systems
- Surveillance camera systems, including back-up camera
 - Power points for emergency radios
- Ground plane and antenna mounting rails
 - Various emergency lighting systems
 - Sirens
- Restrooms available

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

Blue Bird Commercial Group



CT-Series DLX

The new Ford Transit chassis is revolutionizing the commercial bus market. Offered in gas or diesel, recent tests demonstrate day-to-day fuel economy of up to 38 percent compared to other shuttle bus chassis. The Transit chassis also offers a new encased capless fuel filler, and an improved engine compartment layout in both 3.2 diesel and 3.7 gas litre engines, that are proven world-wide.

In addition to many of the Blue Bird body benefits, such as the reinforced structure and the superior insulation, the wider center aisle of the CT-Series enhances passenger comfort. The overall look of this new vehicle is contemporary and stylish.

Blue Bird Commercial Group
3000 Girardin Street
Drummondville, Quebec J2E 0A1
855-628-MBUS (6287)
Fax: 819-475-9633
Email: commercial@microbird.com
Website: www.bluebirdcommercial.com

Model	CT-Series
Seating Capacity	Up to 17 passengers
Length	273"
Width	86"
Height	106"
Engine	3,7L V6 or 3,2L 15 Diesel
Transmission	6 speed AOD w/Selectshift
Chassis	Ford Transit T350
Air Conditioning	Up to 55K BTU
Steering	Tilt-Standard
Suspension	Leaf Spring
Wheelbase	156"

Blue Bird Commercial Group



CTS-Series

Blue Bird Commercial Group designs and manufactures a complete line of commercial buses built with superior durability. The CTS-Series delivers exceptional safety and stability, making this bus an excellent choice for special needs applications. This bus is ready to be equipped with a variety of options to suit the needs of any passenger. The CTS-Series (CT-Series) offers a new design, with more visibility and a more comfortable driver's area, with easy access to controls.

Blue Bird Commercial Group
3000 Girardin Street
Drummondville, Quebec J2E 0A1
855-628-MBUS (6287)
Fax: 819-475-9633
Email: commercial@microbird.com
Website: www.bluebirdcommercial.com

Model	CTS-Series
Seating Capacity	Up to 11 passengers
Length	273"
Width	86"
Height	106"
Engine	3,7L V6 or 3,2L 15 Diesel
Transmission	6 speed AOD w/Selectshift
Chassis	Ford Transit T350
Air Conditioning	Up to 55K BTU
Wheelchair lift	Standard
Steering	Tilt-Standard
Suspension	Leaf Spring
Wheelbase	156"

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

Blue Bird Commercial Group



D-Series

The D-Series is a dual rear wheel bus made of six longitudinal structural beams, combined with one-piece galvanized steel roof bows that enhance safety and roll-over protection. This mid-size bus can be built to accommodate various types of configurations, and seat 28 passengers (Ford chassis).

Blue Bird buses are purpose-built for tours, assisted living, public transit, shuttle markets and more. Several options such as luxury seats, extra wide rear view window, flat screen TV, and panoramic windows, are offered to enhance the passenger experience. A propane system is also available.

Blue Bird Commercial Group
3000 Girardin Street
Drummondville, Quebec J2E 0A1
855-628-MBUS (6287)
Fax: 819-475-9633
Email: commercial@microbird.com
Website: www.bluebirdcommercial.com

Model.....	D-Series
Seating Capacity.....	28 passengers
Length.....	From 257" to 346"
Width.....	96"
Height.....	111" or 113"
Engine.....	6.0L or 6.8L gas
Transmission.....	6-Speed AOD
Chassis.....	Ford E350 & E450 or GM 3500 & 4500
Air Conditioning.....	Up to 82K BTU
Steering.....	Tilt-Standard
Suspension.....	Leaf Spring - Mor/Ryde or Air
Wheelbase.....	From 138" to 216"

Blue Bird Commercial Group



DS-Series

The DS-Series, a dual rear wheel special needs vehicle, delivers superior safety and a smoother ride because of the energy absorbing blocks that absorb the road vibration. Recessed wheelchair tracks, Slide N'Click or floor pocket anchorages, offer safe and secure transportation for special needs passengers.

The double-leaf wheelchair doors offer protection on both sides of the lift, thus adding to passenger safety, while offering superior weather seal and door strength.

Blue Bird Commercial Group
3000 Girardin Street
Drummondville, Quebec J2E 0A1
855-628-MBUS (6287)
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Email: commercial@microbird.com
Website: www.bluebirdcommercial.com

Model.....	DS-Series
Seating Capacity.....	Up to 22 passengers
Length.....	From 283" to 315"
Width.....	96"
Height.....	118"
Engine.....	6.0L or 6.8L gas
Transmission.....	6-Speed AOD
Chassis.....	Ford E350 & E450 or GM 3500 & 4500
Air Conditioning.....	Up to 82K BTU
Wheelchair Lift.....	Standard
Steering.....	Tilt-Standard
Suspension.....	Leaf Spring - Mor/Ryde or Air
Wheelbase.....	From 138" to 191"

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

ARBOC Specialty Vehicles



Spirit Of Independence Ford

The newest member of the ARBOC family, the Spirit of Independence is also available on the Ford Transit cutaway chassis. This vehicle is built with a 96-inch wide body and features dual rear wheels with rear wheel drive.

With a GVWR of 10,360 pounds, and an available passenger capacity of up to 15 ambulatory or 5 wheelchairs, the Ford Spirit of Independence is ideal for transit agencies that are looking for smaller low-floor buses.

Backed by the reliable Ford dealer network, the Ford Spirit of Independence touts convenience and ease of serviceability.

ARBOC Specialty Vehicles
51165 Greenfield Pkwy.,
Middlebury, IN 46540
574-825-1720
Website: www.ARBOSV.com

Model.....	Spirit of Independence - Ford
Seating Capacity	Up to 15 ambulatory or 5 wheelchairs
Length.....	23' 9"
Width.....	96"
Height.....	103"
Engine	3.7L Gas/3.2L Diesel
Type of Fuel.....	Gas or Diesel
Chassis	Ford Transit T350 Cutaway
Air Conditioning	Spheros by Valeo
Wheelchair Lift Option	Braun ramp
Suspension	OEM spring suspension

ARBOC Specialty Vehicles



Spirit Of Independence RAM ProMaster

The newest member of the ARBOC family, the Spirit of Independence is built on the RAM ProMaster cutaway chassis. This bus offers a low cost of ownership, while maintaining the safety and dependability that is expected from ARBOC.

The 96-inch wide body allows for easy maneuverability inside the vehicle, for both ambulatory and wheelchair passengers. With an available passenger capacity of up to 12 ambulatory or 3 wheelchairs, the Spirit of Independence is perfect for use as a hotel shuttle, airport parking shuttle, in non-emergency medical transport or in the assisted living market.

The RAM chassis features single rear wheels with front wheel drive. With a GVWR of 9,350 pounds, this bus requires 3 point seatbelts and features a smaller 21-foot body, which handles with ease. Occupants will appreciate the absence of steps or a ramp inside the vehicle and the superior headroom. For those customers who are looking for a smaller low-floor bus that is capable of standing the test of time, the ARBOC Spirit of Independence is the answer.

ARBOC Specialty Vehicles
51165 Greenfield Pkwy.,
Middlebury, IN 46540
574-825-1720
Website: www.ARBOSV.com

Model.....	Spirit of Independence RAM ProMaster
Seating Capacity	Up to 12 ambulatory or 3 wheelchairs
Length.....	21' 8"
Width.....	96"
Height.....	103"
Engine	3.6L Gas/3.0L Diesel
Type of Fuel.....	Gas or Diesel
Chassis.....	RAM ProMaster 3500 Cutaway
Air Conditioning	Spheros by Valeo
Wheelchair Lift Option	Braun ramp
Suspension	OEM spring suspension

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

ARBOC Specialty Vehicles



Spirit Of Mobility

The ARBOC Spirit of Mobility is built on a conventional GM cutaway with all passengers entering through the same 39-inch wide door opening. The interior offers theatre seating for better viewing of all riders.

The Spirit of Mobility low-floor bus offers a full air-ride suspension with a beneficial kneeling feature, allowing for an entrance of less than 5-inches from the curb without deploying the ramp.

The Spirit of Mobility provides a single, non-discriminatory angled and accessible entranceway. Riders of all abilities no longer need to contend with steps in the most accessible cutaway bus in the industry today. Now every passenger, including wheelchair riders and those in power scooters, can experience what true equal access really means.

ARBOC Specialty Vehicles
51165 Greenfield Pkwy.,
Middlebury, IN 46540
574-825-1720
Website: www.ARBOSV.com

Model	Spirit of Mobility
Seating Capacity	Up to 23 ambulatory or 8 wheelchairs
Length.....	23', 26', 28'
Width.....	96"
Height	110"
Engine.....	6.0L Gas
Type of Fuel	Gas or CNG
Chassis	GM4500
Air Conditioning	Spheros by Valeo, Trans/Air, Thermo King or ACT
Wheelchair Lift Option	Braun ramp
Suspension.....	4-corner air suspension

ARBOC Specialty Vehicles



Spirit Of Freedom

The Spirit of Freedom, built on the GM4500 cutaway chassis, utilizes only General Motors' standard suspension to create a low-floor, ADA compliant bus capable of a 1:5 ramp angle; all with an exceptional ultra-low price point.

With a spacious 39-inch entry opening and low step height, this is an ideal bus for airport, hotel, and resort shuttles as well as transit agencies.

Utilizing the GM suspension has the added benefit of impressively driving down maintenance costs over the life cycle, making it comparable to any standard floor cutaway. If speed of operation, ride quality, passenger dignity and safety are important, then the Spirit Of Freedom is the bus for you.

ARBOC Specialty Vehicles
51165 Greenfield Pkwy.,
Middlebury, IN 46540
574-825-1720
Website: www.ARBOSV.com

Model	Spirit of Freedom
Seating Capacity	Up to 23 ambulatory or 8 wheelchairs
Length.....	24', 27', 29'
Width.....	96"
Height	115"
Engine.....	6.0L Gas
Type of Fuel	Gas, CNG
Chassis	GM4500
Air Conditioning	Spheros by Valeo, Trans/Air, Thermo King or ACT
Wheelchair Lift Option	Braun ramp
Suspension.....	OEM spring suspension

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

ARBOC Specialty Vehicles



Spirit Of Liberty

The ARBOC Spirit of Liberty is a low-floor, medium-duty 30- to 35-foot rear engine shuttle bus. The Liberty features an open floorplan with no steps throughout the passenger area. Standard wheelchair zones are a spacious 54 x 30 inches. Passengers enter on a 34-inch wide, 1:8 ramp (rated at 1,000 pounds) to a 37-inch pass-through between front wheelhouses.

The Liberty incorporates lightweight technologies and proven ARBOC construction, resulting in best-in-class curb weight of 19,500 pounds. With a GVW of 25,990 pounds, the Liberty has the capacity to carry up to 37 passengers plus standees. Power is supplied by a 6.7 liter Cummins ISB diesel engine, coupled to an Allison B220 six-speed transmission on a proprietary chassis supplied by Freightliner Custom Chassis Corporation.

ARBOC Specialty Vehicles

51165 Greenfield Pkwy.,

Middlebury, IN 46540

574-825-1720

Website: www.ARBOSV.com

Model Spirit of Liberty
 Seating Capacity Up to 37 ambulatory or 6 wheelchairs
 Length 30', 35'
 Width 100"
 Height 120"
 Engine Cummins ISB 6.7L Diesel
 Type of Fuel Diesel
 Chassis Freightliner XBA
 Air Conditioning Spheros by Valeo, Thermo King
 Wheelchair Lift Option Braun ramp
 Suspension 4-corner air suspension

ABC Companies



Van Hool CX35

The Van Hool CX35 was created to meet the diverse needs of customers, further demonstrating ABC Companies' commitment to the North American market. The Van Hool CX35's user-friendly design integrates many full-size coach features including: spacious inner cabin, expanded luggage capacity, seamless driver experience from the CX45, comprehensive safety package, and easy serviceability.

The Van Hool CX45 and the CX35 share a nearly identical design with many commonly used parts and components that can drive some high-value benefits to operators. A dramatic reduction in spare parts investment is an obvious advantage, but for operators who already run the Van Hool CX45 in their fleet, the need for driver and mechanic training is greatly mitigated. With many exclusive features unique to the small coach segment, the Van Hool CX35 delivers some added benefits in addition to the durability, comfort and reliability operators expect from Van Hool.

ABC Companies; 1506 30th Street, NW; Faribault, MN

55021 USA; Phone: 800-222-2875; Fax: 507-334-0246

E-mail: abcinfo@abc-companies.com

Website: www.abc-companies.com

Seating Capacity 38 Passengers
 Overall Length 35'
 Overall Width 102"
 Overall Height 11' 6"
 Engine Cummins ISL 9 (345HP) EPA 2013
 Transmission Allison B500 Six-Speed Automatic (Gen5)
 Chassis Stainless Steel Chassis, Windshield & Side Window Frames
 Air Conditioning Integrated HVAC System
 Wheelchair Lift Option Mid-Ship Position Wheelchair Lift w/2 Tie-Down Positions

BUSLINE VEHICLE SHOWCASE

Small & Mid-Size Buses

Temsa



Temsa TS 30

The Temsa TS 30 coach is manufactured in Turkey and is distributed in the United States, exclusively by CH Bus Sales, LLC. The TS 30 is a fully integral designed mid-size coach that provides the same level of comfort and amenities as a full size coach.

The TS 30 has independent front suspension and automatic transmission, contributing to a smooth, comfortable drive. With an American driveline (Cummins/Allison), the TS 30 provides power and serviceability. These are combined with European craftsmanship to create a high quality driving experience. It is stringently tested to ensure the highest standards.

Despite its compact dimensions, the TS 30 has a tough, integral stainless steel chassis for extra durability and safety. The interior integrates a high quality heating and air conditioning system, abundant luggage space, a restroom and reclining seats.

The TS 30 is appropriate for smaller groups and is more economical to purchase and operate than a larger coach, according to the company. It is fuel efficient and kind to the environment as well as an operator's finances.

CH Bus Sales, LLC

1645 Lyndale Ave. North, Suite 102, Faribault, MN 55021 USA

Phone: 507-331-7911; Fax: 507-331-1338

Website: www.chbussales.com

Model	Temsa TS 30
Seating Capacity	34 passengers w/restroom
Length	30.80'
Width	94.64"
Height	10.68' (including air conditioner)
Engine	Cummins ISB 6.7 250 HP-EPA 2016
Type of Fuel	Diesel
Transmission	Allison B300
Chassis	Integral monocoque design in stainless steel
Air Conditioning	Full auto HVAC system/ roof type unit (27 KW cooling, 39 KW heating)
Wheelchair Lift Option	Yes
Steering	ZF Servocom
Suspension	Independent front suspension w/shock absorber; rear suspension w/shock absorber

Temsa



Temsa TS 35E

The world class Temsa TS 35E coach is a fully integral designed mid-size coach that provides the same level of comfort and amenities as a full size coach. This mid-size coach offers a luxurious and spacious interior for passengers and driver. The TS 35 was first introduced to the U.S. market by CH Bus Sales in 2011, and is manufactured in Turkey by Temsa Global.

Recently, this model has gone through some impressive enhancements and is now referred to as the TS 35E - introduced in early 2016. Still with a Cummins/Allison driveline, the TS 35E provides excellent power and optimum serviceability. This coach is constructed from stainless steel for extra durability and safety. It is stringently tested to ensure the highest standards and provides a dependable, high quality driving experience.

The enhancements made to this 35-foot model include an entryway with new styling, an enlarged driver's cockpit, increased parts commonality with the TS 45, optional enclosed parcel rack doors, 315 standard tires, twin alternator application on the engine, three-piece front bumper and rear engine door for easier maintenance, better accessibility, and as a key safety feature - ESC (electronic stability control) is standard.

Model	Temsa TS 35E
Seating Capacity	40 Passengers w/restroom
Length	35'
Width	100.4"
Height	11' 6.6"
Engine	Cummins ISL 8.9 345 HP-EPA 2017
Type of Fuel	Diesel
Transmission	Allison B500
Chassis	Integral monocoque in stainless steel
Air Conditioning	Full automatic convector system/ Roof type air conditioning unit 32 KW
Wheelchair Lift Option	Yes
Steering	Power steering
Suspension	Independent front suspension w/shock absorbers & torsion bar stabilizer; rear suspension with shock absorbers

David Hamming Named Transit Bus Regional Sales Manager

New Flyer Industries Inc., a transit bus and motorcoach manufacturer and parts distributor, has named David "DJ" Hamming as transit bus regional sales manager for the midwest U.S.

Hamming is based in Rockford, MI, reporting to Joe Gibson, vice president of national sales. He is responsible for new transit bus sales in Michigan, Ohio, Indiana, Illinois, Wisconsin, Minnesota, Iowa, and Missouri.

Hamming has sales experience with component suppliers in original equipment manufacturer (OEM) and aftermarket, including Stemco and Hadley. He holds a Bachelor of Arts degree (business/accounting concentration) from Hope College in Holland, MI.

New Flyer has fabrication, manufacturing, distribution and service centers in Canada and the United States, and employs approximately 5,300 people.

"Through its Canadian and U.S. subsidiaries, New Flyer Industries Canada ULC and New Flyer of America Inc., offers transit bus product lines under the brand Xcelsior®, incorporating a range of drive systems available including: clean diesel, natural gas, diesel-electric hybrid, electric-trolley and now battery-electric. New Flyer supports over 44,000 heavy-duty transit buses (New Flyer, NABI and Orion) currently in service," according to a press release.

Through its Canadian and U.S. subsidiaries, Motor Coach Industries Limited and Motor Coach Industries, Inc., it offers motorcoaches, including the MCI J4500, and the MCI D-Series. MCI is also the exclusive distributor of Setra S417 and S407 in the United States and Canada. MCI actively supports over 28,000 motorcoaches currently in service and offers 24-hour roadside assistance 365 days a year.

For more information, visit www.newflyer.com.



David Hamming

Celebrates 60th Anniversary GO Riteway Has New President

Go Riteway Transportation Group has named Bob Zanotti as its new president. He is the first non-family leader since Roland (Rollie) and Pearl Bast founded the company in 1957, said Ron Bast, company COB.

The company is also celebrating its 60th anniversary in 2017. Today, the company has over 1,350 employees and 1,090 vehicles, operating out of 18 Wisconsin locations.

Previously, Zanotti worked for the Federal Express Corporation, and has been president of two privately held local companies in southeast Wisconsin. He has a B.A. from Illinois Wesleyan University, and an MBA from the University of Wisconsin – Madison School of Business.

The company rebranded in 2011 from Riteway Bus Service to GO Riteway Transporations Group, when it acquired airport shuttle service.

For more information, visit www.goriteway.com.



Bob Zanotti

CH Bus Sales Hires New Account Executive For Northeast Region

CH Bus Sales has added Eric Bantley to its sales team. Bantley is an account executive for the Northeast Region. He is responsible for creating new, and fostering current relationships in the motorcoach industry, with a focus on the territory of Maine, Vermont, New Hampshire, Massachusetts, Connecticut, Rhode Island, and Northern New York state.

Previously, he held leadership positions within sales strategy, key account sales management, international sourcing and product development. Within the transportation industry, he worked five years with Minnesota-based operator Ready Bus Line.

In his new role, Bantley participates in regional associations, will make customer courtesy visits, facilitate sales of new and pre-owned equipment and will work with CH's customer base to ensure support and service.

Telephone Bantley at 612-636-8811 or email him at ebantley@chbussales.com.



Eric Bantley

Jason Rounsaville Joins MCI As Rocky Mountain Preowned Coach Regional Manager

Motor Coach Industries (MCI) has hired Jason Rounsaville as Rocky Mountain pre-owned coach regional manager.

Rounsaville was formerly a sales manager with a northern California motorcoach charter operator's pre-owned vehicle sales operation, and he was with A to Z Bus Sales in Sacramento, CA.

At MCI, Rounsaville is responsible for customers in Arizona, Utah, Colorado, Wyoming, Idaho, Montana and Alaska. He reports to Mitch Guralnick, vice president of MCI pre-owned sales.

"He is a good match for MCI because he knows the MCI and Setra brand very well; he's well positioned in a region where there is an opportunity for growth," said Guralnick.

MCI will offer pre-owned inventory at the new MCI Sales and Service center opening this fall in the San Francisco Bay Area.

"Rounsaville got his first exposure to the motorcoach industry as an entertainer. A talented musician – he's a vocalist, lyricist and plays seven instruments -- Rounsaville was part of a gospel music group for 23 years, traveling cross-country in converted Eagles and other bus brands. He and his wife also founded and ran Chariot Coach, an entertainer coach-leasing business in Nashville. Originally from Mississippi, Rounsaville eventually moved to northern California to be closer to his wife's family and now he, his wife and four daughters reside in Lincoln, CA," said MCI.

To contact Rounsaville email Jason.Rounsaville@mcicoach.com.



Jason Rounsaville

From United States Warranty Corporation It Pays To Educate In The 21st Century: Cost Reduction Strategies Resonate With Transportation Industry

The idea of spreading a company's risk through a pool of participants over time has been used to reduce costs, risk and hedge a company's exposure to catastrophic events since the third and second millennia B.C. Babylonian traders developed a system that if a merchant received a loan to fund his shipment, he would pay the lender an additional sum in exchange for the lender's guarantee to cancel the loan should the shipment be stolen, or lost at sea. Today we call this insurance. As the insurance industry has flexed and adapted to changes overtime, so has the business of extended warranty contracts, often referred to as service contracts in the recreational vehicle and power sports industry.



It is noteworthy to share that the same advantages that insurance provides for health or auto can be achieved through vehicle extended warranties (EW). Year over year, vehicle repair data is shown to educate the transportation industry toward this aftermarket option. "Educating our consumer to avoid the roller coaster ride of unexpected maintenance expenses, is core to driving customer service excellence," says Chris Goebel, VP Commercial Division, United States Warranty Corporation. This recently joined USWC with over 30 years of experience with passenger transportation operations. Consider the advantages and application of using an extended warranty on your bus, or other commercial fleet vehicles. Newer, more sophisticated technology, is pricier to fix, right? The average transmission repair can easily run \$3,000 or more. "We educate our customer that one covered repair can pay for the entire extended warranty," reports this tenured transportation executive.

Today's warranty contract providers have changed with the times and have really morphed into a cost stabilizer for those trying to get a better grasp on operational line items.

If you're in the market for an extended warranty program, here are a few criteria you should use when you kick the tires of EW pricing as it is based on:

- mileage levels
- desired number of years covered (terms)
- level of coverage

Levels of coverage are critical. As levels progress, the number of covered components will increase. An EW may cover only the powertrain or be all inclusive and cover hundreds of components; with deductibles ranging from \$100 to \$500. The provider should be able to customize to fit your unique needs.

All of this really comes down to overall ROI:

- Higher resale value
- Reduced downtime, improves customer credibility
- Reduces the possibility of lost business
- Protection continues after OEM warranties expire

United States Warranty Corporation, located in Ohio, welcomes Chris Goebel to one of the oldest and most established warranty companies committed to providing value added products focusing on Service, Integrity and Trust for over 40 years.

For more information, visit www.uswceagle.com.

Canada's Brewster Purchases 20 New J4500 Coaches

Motor Coach Industries ("MCI"), a subsidiary of New Flyer Industries Inc., said that Banff, Canada-based-Brewster recently purchased 20 new MCI J4500 coaches. Brewster, with satellite offices in Canmore, Lake Louise, Jasper and Calgary, recently took delivery of nine MCI J4500s, adding to the 11 Brewster put into service during 2016.

"May kicked off our busy travel season," said Devon Dadalt, Brewster's transportation revenue manager. The newest MCI coaches are serving Brewster's full-day sightseeing tour business, which carries



passengers for 6-10 hours at a time. Comfort is paramount, said Dadalt, "It's a good looking coach and our passengers like the many amenities."

Each of Brewster's new MCI J4500s include plush leather seating for 52 passengers and custom galleys in the back, with cold-water stations. Other high-end elements include wood-like flooring, 110-volt power outlets at every seat and Wi-Fi.

Its parent, Pursuit, which operates luxury travel brands, also supports Glacier Park, Inc., the Alaska Collection and FlyOver Canada. Pursuit offers travelers experiences available at the Banff Gondola, Banff Lake Cruise, Glacier Skywalk, Glacier Adventure and Maligne Lake Cruise.

"Brewster dates its history back to 1892, when it was founded by Jim and Bill Brewster, just 10- and 12-years-old at the time. The children were trained by the First Nations People to serve as guides for the Banff Springs Hotel. As they grew, the Brewster brothers became tourism pioneers, and in 1916, replaced some 70 horse-drawn carriages with five motorbuses to carry Banff tourists to Canada's first national park," said MCI.

NJ Transit Awards MCI 2nd Year Of 6-Year Contract For 18 Commuter Coaches

MCI reported that NJ Transit has issued a notice-to-proceed on the second year of its six-year contract to manufacture and deliver 185 commuter coaches, with an approximate total value of \$92 million.

"While the contract was suspended for nearly three months, awaiting the New Jersey Transportation Trust Fund to be resolved, MCI was able to adjust production schedules and successfully deliver 96 commuter coaches in 2016. MCI delivered all year one deliveries of 187 commuter coaches by the end of the first quarter 2017, and will begin delivery of year two coaches starting in the third quarter 2017," said MCI.

"MCI has a history of working collaboratively with NJ Transit," Patrick Scully, exec.

v.p. MCI sales/marketing, said. "MCI is proud to support its replacing of older buses with modern clean-diesel 45-foot commuter coaches that provide greater capacity, reliability, reduced emissions and lower operating costs, while providing passengers superior riding comfort." The MCI commuter coaches are powered by clean diesel, which has exhaust emissions reduced as required by the latest Clean Air Act amendments, and features a 57-seat configuration that is Wi-Fi ready, seatbelt-equipped and compliant with the ADA.

NJ Transit is the third largest provider of bus, rail and light rail transit in the United States, linking major points in New Jersey, New York and Philadelphia. The agency operates a fleet of more than 2,200 buses covering 255 routes.



Note: All dollar amounts are stated in U.S. currency.

For more information, visit www.mcicoach.com.

From Bitimec

Striving To Be The Most Efficient Bus Washing Systems Ever Conceived

In striving to be the most efficient, most affordable bus washing systems ever conceived, Bitimec's Wash-Bots line has grown into a comprehensive offering of multi-powered bus washing machines, each featuring a powerful spinning brush on wheels, but with a different power supply. From the electric workhorse model 10, to the high tech best-selling battery powered model 626, Bitimec's Wash-Bots can work "plugged in" to a fixed wash area, or "unplugged" for wash-anywhere convenience.

Operators guide the Wash-Bots around the vehicle, as the machines do all the work. From soaping the vehicle, to power-brush-washing, to rinsing, all functions are push-button-easy delivering a quality, even wash, with a seemingly unlimited amount of elbow-grease. The efficiency Bitimec's Wash-Bots bring to your workplace empowers a single operator to the productivity of a 4-person-strong wash-crew. Standard transit buses can be washed in 6-8 minutes with minimum effort. The continuous "human-touch" at the controls delivers a better wash than most of the automated systems. Plus, at a tiny 15 square-feet, Wash-Bots take up next-to-no floor space.

Driven by a passion to deliver quality, reliability, and innovation, Bitimec's Wash-Bots are the undisputed leader in the single brush bus-wash sector. And we will keep getting better. The models in our 2017 line have several new "standard" features which make them the best we have ever built.



Shiloh Foust, of Vol-Ten Corp., Stockton, CA, using Battery 626-EZ.

For more information, visit www.wash-bots.com.

ADVERTORIAL

From Marathon Brake Systems

High Performance Brake Linings And Disc Pads....From North America's #1 Name In Transit Friction

Marathon's industry leading and OE approved KVT brake linings and DiscStar Transit Premium air disc pads are proven performers for transit and coach lines across the country. KVT and DiscStar are quiet, long life materials that are friendly to drums and rotors.

KVT Transit Brake Linings

A quiet, long life friction material designed for intracity and intercity bus fleets.

OE Transit Approved KVT is specifically formulated to handle the high heat of multiple stopping of a city bus and the heavy-duty demands of a motorcoach. KVT is an organic, non-asbestos brake lining that combines stopping power and quiet operation with a long lining life. KVT is a proven formulation easily meeting Federal regulations for brake effectiveness, fade and recovery in accordance with FMVSS 121 test procedure and is rated for 28,660 lb axle loads.

DiscStar Transit Premium Air Disc Pads

A high performance brake pad designed for air disc brakes, with exceptional wear and low noise characteristics.

As the use of disc brakes continues to grow in the heavy-duty industry, Marathon now offers a high performance air disc pad, DiscStar Transit Premium. Designed specifically for air disc brakes, Marathon's DiscStar Transit Premium disc pads were created to handle the extreme conditions of transit bus and coach applications. Formulated using Marathon's severe service ceramic expertise, DiscStar Transit Premium disc pads provide dependable stopping power, a long pad and rotor life, and significant noise reduction.

Call 800-223-5201 or visit: www.MarathonBrake.com.

ARBOC Specialty Vehicles Produces Spirit Of Liberty Buses For Martin County, FL

ARBOC Specialty Vehicles, LLC, has completed its first order of Spirit of Liberty (SOL) buses leased to Martin County, FL, through Alliance Bus Group (ABG).

"The Spirit of Liberty is a rear engine medium-duty bus with a low floor and floorplan flexibility. It can accommodate up to 37 seated passengers and six wheelchair positions. Its angled entranceway and ADA-exceeding 1:6 ramp slope, ensure accessibility," said the company.



"Martin County, located on the east coast of Florida, will use these buses on its commuter service to Palm Beach County. In 2012, Martin County formed a partnership with ARBOC when the county placed an order for its first Spirit of Mobility, a low-floor cutaway. Alliance Bus Group, in Orlando, FL, one of eight ABG locations, handles all sales, parts and service needs for Martin County."

Founded in 2008, ARBOC Specialty Vehicles develops and manufactures low-floor technology up to 34 feet. It has four key product offerings: the Spirit of Mobility, Spirit of Freedom, Spirit of Independence and Spirit of Liberty. ARBOC also offers low-floor paratransit products that meet and exceed 2014-2018 federal fuel economy standards. For more information, visit www.ARBOCsv.com.

Alliance Bus Group is a bus distributor, providing a wide range of buses including passenger vans to motorcoaches.

To learn more, call 866-287-4768.

New Bus Doorways Accommodate FMVSS 226 Ejection Mitigation

MobilityTRANS announces its new Gen2 bus doorway system for Ford transit vans and small buses.

"The Gen2 bus doorway system is the first bus style doorway that fully accommodates FMVSS 226 ejection mitigation standards," said the company.

Dave Brown, president of MobilityTRANS, said, "We are proud to continue our tradition of offering the safest transit vans and small buses in the industry. Our 22-foot small bus, based on the Ford Transit, is the first passenger van or small bus with a bus style doorway to offer the extra safety of FMVSS 226 ejection mitigation. Three-point seatbelts and 6 front airbags are already standard, so we feel we have the safest buses on sale today."

Brown also said, "With fuel economy that can average over 20 mpg and quality OEM A/C systems, we are offering our customers economical, safe, and easily maintained vehicles."

Founded in 1992, MobilityTRANS is a commercial passenger and partatransit van convertor. The company offers paratransit, hotel-air-



port shuttles, executive transport, and prisoner transport versions of the vans and small buses that it builds.

Phone (800) 496-4280 or email info@mobilitytrans.com.

GTrans Deploys CCW ZEPS Electric Buses

"Complete Coach Works (CCW) was honored recently to have been a part of the California's GTrans ribbon cutting ceremony to commemorate the launch of five re-powered Zero-Emission Propulsion System (ZEPS) battery-electric buses," according to a press release.

Attendees at the ribbon cutting included Congresswoman Maxine Waters; Commissioner of the California Energy Commission Janea Scott; California Assembly Member Jose Medina; Mayor Tasha Cerda and Director of Transportation Ernie Crespo. This project represents CCW's largest ZEPS deployment in California. CCW partnered with the California Energy Commission, Cal Start, Southern California Regional Transit Training Consortium and GTrans for this project.



"CCW is the leader in repowering transit buses with its ZEPS technology, as the zero-emission buses continue to gain popularity with transit authorities and their ridership. This project is CCW's largest ZEPS technology deployment in California, and is part of our commitment to transportation solutions for zero

emission vehicles covering all major groups and mass transit industry needs," said Dale Carson, president of CCW.

Complete Coach Works (CCW) is a U.S. transit bus retrofit and rehabilitation company. It has 30 years of service in the transportation industry, and a team numbering more than 350.

Gardena Municipal Bus Lines (GTrans) operates a fleet of about 60 gasoline hybrid buses and other smaller vehicles to provide fixed route and demand response services that connect customers to destinations within the city and in neighboring South Bay communities. GTrans, which provides 9,574 rides a day, also links to the Los Angeles regional transit system, including Metro rail and the Metropolitan Transportation Authority bus system. For more information, contact Richard Sullivan at 800-287-7253.

Visit CCW at www.CompleteCoach.com, or call 800-300-3751.

SVI Exhibits New Low-Floor Trolley During CTAA



Specialty Vehicles recently exhibited its new Spirit of America Low-Floor Trolley at the Community Transportation Association of America (CTAA) Trade Show in Detroit, MI. The 34-foot trolley, American made by ARBOC Specialty Vehicles, LLC, (ARBOC), seats up to 37 passengers and features dual entry doors, electronic destinations signs, dual roof top AC units, a fold-out ADA ramp, cupola and dark oak interior.

"ARBOC partnered with Freightliner Custom Chassis Corporation (FCCC) to develop the Low-Floor XBA chassis used for the Spirit of America trolley. Additionally, this unit boasts the only OEM chassis warranty in the low-floor market," according to a press release.

"The Spirit of America trolley complies with all FMVSS regulations and has Altoona testing certification in the 7-Year/200,000 mile category. Currently the trolley is only offered with a diesel engine but compressed natural gas (CNG) will be an option this fall."

Contact Specialty Vehicles for a demonstration.

Email: info@specialtyvehicles.com

Website: www.specialtyvehicles.com

Camira's Moquette And Flat-Woven Fabrics Will Be On Display At BusCon

"Camira designs and weaves moquette and flat-woven fabrics for motorcoach interiors, to the highest standards of durability and safety. With a full range of capabilities, Camira's in-house design team can develop more bespoke fabrics, adding personality and flair to any vehicle interior. Exhibiting at BusCon, Camira will have fabrics on display including moquette, flat-woven and vinyl collections," said the company. Following is Camira's description of fabric and collections:

Vision: A new flat-woven fabric, which uses lightly textured surfaces, small pattern repeats and geometric based designs to form the structure of this modern fabric for motorcoach interiors. The dark background color enhances the use of metallic highlights to create striking color effects under moving light. A combination of contrasting fiber types, polished and matt, create added interest and a tactile finish.

Aura Twist: Camira's newest moquette fabric is a wool rich moquette, reviving a textile classic which is re-interpreted into modern, geometric inspired designs on a darker background with carefully selected accent colorways. The designs combine linear, architectural and structural patterning in a variety of scales, with the highlight colors coordinating with other complementary finishes in leather, vinyl and flat-woven ranges.



Aura Twist

Aura Classic: Camira's best-selling Aura collection, now renamed the Aura Classic collection, has 14 iconic designs. Patterns range from organic orbital swirls to layered geometrics, some incorporating a high-light specialty crinkle yarn which creates added texture and depth.



Aura Classic

Vinyls And Trims: Coordinating trims for Camira's fabrics are available for piping, headrests, wall side and ceiling finishes and curtaining to provide flexible options for combination seats using more than one material type. Options include high performance vinyl, Vita, Camira's leather range Classic, Lucia FR, Micro Trim, Premier Trim and Super Trim.

All fabrics meet international bus and coach flammability standards.

Visit Camira at BusCon, September 11-13, at booth 618.
For more information, visit www.camirafabrics.com.

Prevost Awarded Greyhound Contract For Up To 360 Motorcoaches

"Greyhound Lines, Inc., based in Dallas, TX, has awarded Prevost a contract for up to 360 motorcoaches. The three-year deal specifies the delivery of the first 60 coaches in 2017, with the option to purchase the balance over a three-year period. This is the single largest contract in Prevost history," according to a Prevost press release.



Francois Tremblay, Prevost vice president/general manager said, "Our team is quite excited to be able to build Greyhound buses again. We greatly value our long-standing relationship with GLI and are appreciative that they have chosen Prevost as their brand of choice."

Founded in 1914, Greyhound Lines, Inc., provides intercity bus transportation, serving more than 3,800 destinations across North America. The company employs 7,000 people and carries approximately 18 million passengers a year.

Prevost manufactures intercity touring coaches and produces conversion coaches for high-end motor home and specialty conversion. It is part of the Volvo Group. Prevost's main manufacturing facility is in Sainte-Claire, Quebec, Canada, and it also has 10 parts and service centers in the United States and Canada. Visit www.prevostcar.com.

WAVE Announces Wireless Charging With Antelope Valley Transit Authority

Wireless Advanced Vehicle Electrification (WAVE's) Wireless Power Transfer (WPT) technology is now providing in-route charging for electric-powered buses at Sgt. Steve Owen Memorial Park, Lancaster, CA, and Palmdale Transportation Center, Palmdale, CA.

"WAVE has completed a full OEM integration with BYD at its Lancaster manufacturing facility to help us reach the goal of being 100 percent green by 2018," according to Antelope Transit.

"Our partnership with WAVE is a key component in reaching our goal to become the nation's first fully electric transit agency," said Executive Director Len Engel.

"The WAVE system uses a charging pad that lies flush with the pavement, is sturdy enough to be run over all day without damage, and wirelessly charges the bus during routine stops. In-route charging means fewer batteries, reduced vehicle weight, higher passenger capacity and extended vehicle range," according to a press release.

"Recently celebrating its 4th year in operation, and founded in 2011, WAVE delivers wireless power using electrical infrastructure embedded in the roadway and vehicle-mounted receivers. WAVE's Wireless Power Transfer (WPT) is created through magnetic fields that move power from underneath the roadway to the vehicle, without wires or cables. Learn more at waveipt.com.



Bianco Tours Takes Delivery Of Two Temsa TS 30s

Bianco Tours, located in Taylor, MI, is headed by owners, Kent and Jill Bianco. The company began almost 40 years ago, in 1979, with one bus, that was purchased to help with the company's tour business. Today, Bianco Tours has grown to a fleet size of 20 motorcoaches, and offers charter travel in addition to its tour operation. Recently, Bianco Tours took delivery of two Temsa TS 30s to service smaller passenger groups on both short- and long-haul trips. They now have a total of three Temsas, including a 2016 TS 35E.

Bianco's TS 30s are equipped with customer features such as 110V plugs with USB ports, audio/video, sun shades and a woodgrain floor.

Kent and Jill Bianco said that it was, "the sharp turning radius, accessibility to mechanical components and stability on the road," that attracted them to the TS 30. According to the couple, they are now able to offer small group customers competitive rates without sacrificing the comfort and luxury of a larger coach.

CH Bus Sales, LLC, is the exclusive distributor of TEMSA motorcoaches in the United States and Canada. It offers two fully integral mid-size motorcoaches, the TS 35 and the TS 30, as well as the full-size TS 45 coach. Temsa was founded in 1968, and has been building coaches since 1984. Visit www.chbussales.com.



4 New Van Hool CX45s Delivered

Sun Diego Charter and its Anaheim-based sister company, Sun Express, have taken delivery of 4 new Van Hool CX45 luxury coaches from ABC Companies, Van Hool's exclusive U.S. distributor.

Founded in 1997 by Bev and Rich Illes, with two mini buses and two MC-9s, the companies now operate a combined fleet of 90 coaches in the San Diego and Los Angeles markets. In the San Diego market, Sun Diego has 41 scheduled routes to casinos, contract, school/university and general charter services. The company recently opened a facility in Anaheim, CA, to expand its brand, (Sun Express Charter Co.) into the Orange County, Los Angeles, and the Riverside County markets.



"In 2014, we were acquired by All Aboard America! Holdings, LLC," said Rich Illes. "We've kept our reputation and unique identity, while continuing to offer the close personal relationships and quality service customers expect from a local company. Our favorite part of the business has always been serving customers, and now that we have a parent organization doing much of the administrative work, we can devote more time to taking care of our clientele."

In addition to Sun Diego (www.sundiegocharter.com) AAH! LLC, has operations in Arizona, Texas and New Mexico (All Aboard America!), Denver (Ace Express), and Louisiana (Hotard Coaches).

The 56-passenger ADA compliant coaches feature woodgrain flooring, entertainment systems, Wi-Fi and 110 volt outlets, as well as Van Hool's rear passenger window. All 4 coaches incorporate Van Hool safety features such as 3-point seatbelts, backup camera, lane departure warning, antilock brakes, tire pressure monitoring, fire suppression systems, automatic stability control, daytime running lights, curbside lighting and adaptive static aiming lights.

ABC Companies offers products and services including new and pre-owned full-size highway coach equipment and specialty vehicles. ABC has an after sale service network for service and repairs, collision services, OEM and aftermarket parts for transit, motorcoach and heavy-duty equipment from nine locations throughout the U.S. and Canada. Contact ABC Companies at 800-222-2875 or visit the company web site at www.abc-companies.com.

REV Group Acquires Midwest Automotive Designs

REV Group, a \$2+ billion manufacturer of specialty vehicle brands and provider of parts and services, has acquired Midwest Automotive Designs (Midwest), a custom van "upfitter" that develops and manufactures luxury vehicles for end segments including motorhomes, shuttle vans, limousines, and customized executive transportation vehicles.

"This acquisition enhances REV's product offerings in both its Recreation and Commercial segments through the RV and bus divisions, by adding a selection of Class B RVs and multiple products for the luxury limousine, charter and tour (LCT) bus markets, respectively," said REV.

Headquartered in Elkhart, IN, Midwest custom-builds RVs and LCT vans on the Mercedes-Benz Sprinter chassis, and the newly introduced Dodge ProMaster chassis. Since its inception in 2003, the company has grown to over 130 employees, with combined manufacturing and office space of over 100,000 square feet, and annual revenue of approximately \$45 million.

"One of our key strengths is our ability to rapidly design, engineer and commercialize new products," said Tim Gray, president of Midwest. "Our combination with REV makes all of the sense in the world. We are excited to tap into REV's technical resources and nationwide dealership footprint."

Jim Jacobs, president of REV Group, describes Midwest products, saying the attention to detail is second-to-none.

Tim Sullivan, CEO of REV Group, said Midwest's products are complementary to REV's line of American-made specialty vehicles, and that Midwest is a strong cultural fit with REV because of its quality-focused reputation and diverse products.

"The addition of top quality shuttle buses, limousines and executive transportation vehicles is complementary to REV's existing commercial line of products," said John Walsh, president of REV's bus division. "Our luxury transportation dealers will be very excited about these additions to our luxury product line."

Midwest's manufacturing operations will remain in Elkhart, IN, and the company's 130 employees will continue to be an integral part of the day-to-day operations and its future growth plans, according to REV.

The acquisition of Midwest was signed and closed concurrently on April 13, 2017.

REV is a designer, manufacturer and distributor of specialty vehicles and related aftermarket parts and services that serves a customer base primarily in the United States through three segments: Fire & Emergency, Commercial and Recreation. The company provides customized vehicles for: essential needs (ambulances, fire apparatus, school buses, mobility vans and municipal transit buses), industrial and commercial (terminal trucks, cut-away buses and street sweepers) and consumer leisure (recreational) vehicles such as RVs and luxury buses.

Koro-Trans™ Astra Flor™ Safety Flooring by Profusion Industries


The addition of *Harbor* to the Astra Flor™ line of products further demonstrates our commitment to deliver domestically produced flooring and step tread options to the Shuttle, Transit, and Motorcoach bus markets.

Astra Flor™ Safety Flooring shares all of the outstanding performance features developed over our 20+ year history of producing transportation flooring. All our flooring options can be installed over plywood, composite, or metal subfloors.

OEM's can reduce trim waste by ordering Astra Flor™ as a factory welded "one piece floor" sized to fit your vehicle specifications. Complementing step treads and nosings complete this Made in America flooring system. They are easy to install and clean, have a high coefficient of friction, and are designed to last the life of the bus.

Visit us at **BusCon - Booth #422**. Additional details are available at our website profusionindustries.com, or contact our sales team for more information at 800-938-2858.

All of our material physical properties meet industry standards for fire, abrasion, and slip resistance, including FMVSS 302, OSHA, and ADA. All our products are designed and manufactured to last the life of the vehicle in which they are installed.

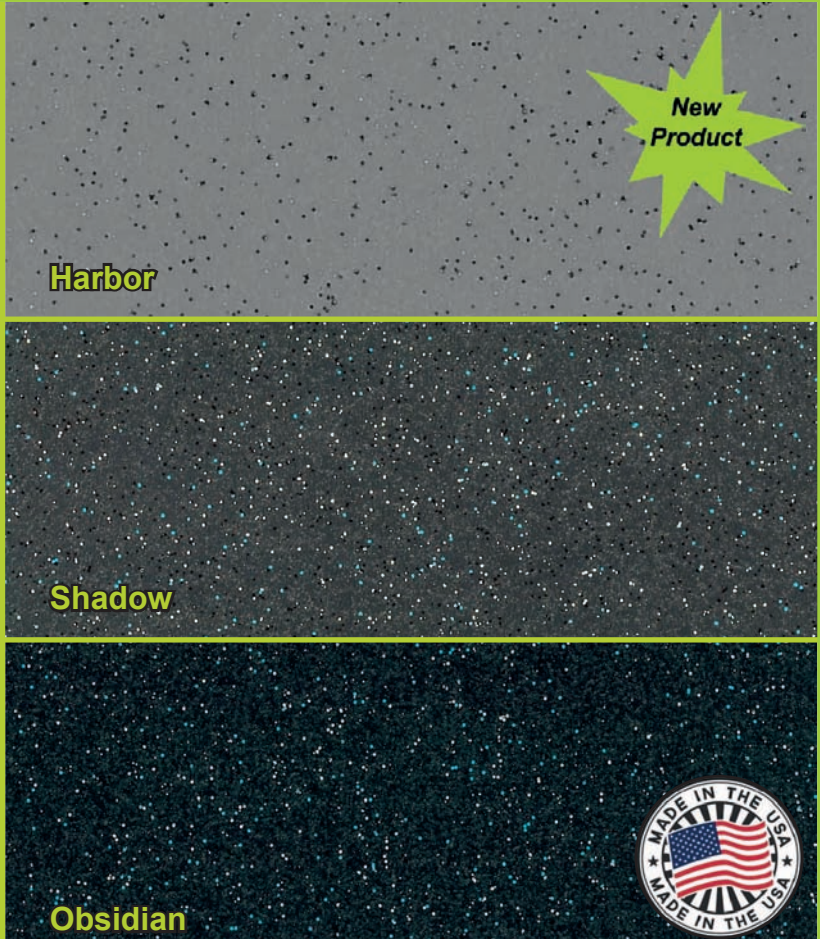


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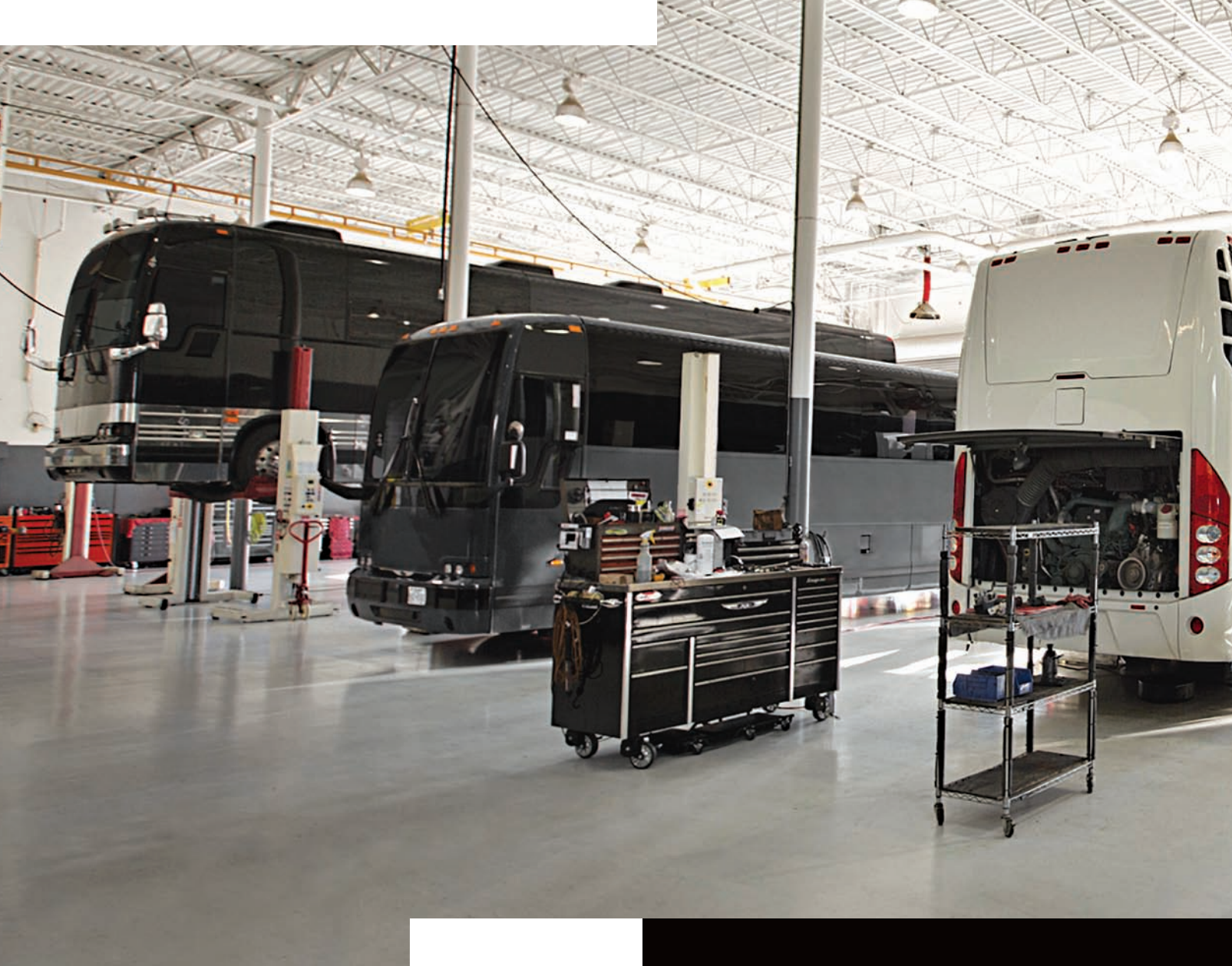


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